



*(A company limited by guarantee registered in Scotland (No. SC040247)  
and as a Scottish charity (No.SC005792).*

**Annual Report and Financial Statements  
for the year ended 31<sup>st</sup> March 2012.**

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## **Patron, President, Chairman of Council, Council Members**

### **Senior Staff and Officials.**

<b>Patron</b>	HRH The Prince Charles, Duke of Rothesay	
<b>Chairman of Council</b>	Allan Bantick	Eligible to remain as Chairman until 2014 <sup>1</sup>
<b>Vice- chair (Conservation)</b>	David Grundy	Eligible to remain as a vice-chairman until 2013
<b>Vice – chair (Members Centres and Watch)</b>	Jean Barr	Eligible to remain as a vice-chairman until 2014
<b>Vice – chair (Finance)</b>	James Ivory DL	Eligible to remain as a vice-chairman until 2014
<b>Elected Members of Council</b>	David Ashford	Due to retire from Council September 2012
	Col Patric Baird	Eligible for re-election to Council September 2012
	Dr Jon Barnes	Due to retire from Council September 2012
	Tim Duffy	Eligible for re-election to Council September 2014
	Tim Hailey	Eligible for re-election to Council September 2012
	Robin Harper	Eligible for re-election 2014
	Professor John Harwood	Eligible for re-election 2014

<sup>1</sup> Assuming continuation in post for 6 years.

	James Hewlett	Retired from Council September 2011
	Professor David Houston	Due to retire from Council 2014
	Tom Sampson	Retired from Council September 2011
	Dr John Sheldon MBE	Due to retire from Council 2014
	Professor Chris Spray MBE	Eligible for re-election to Council September 2012
	Dr Ray Taylor	Due to retire from Council September 2012
<b>Convener of Conservation Committee</b>	David Grundy	Trustee
<b>Company Secretary</b>	Simon Milne MBE	Staff
<b>Chief Executive</b>	Simon Milne MBE	Staff
<b>Director of Conservation</b>	Jonathan Hughes	Staff
<b>Director of Finance and Resources</b>	Paul Ritchie	Staff
<b>Director of Marketing and Business Development</b>	Jo Pike	Staff
<b>Auditors</b>	Geoghegans Chartered Accountants 6 St Colme Street Edinburgh EH3 6AD	

<b>Bankers</b>	The Royal Bank of Scotland plc 36 St Andrew Square Edinburgh EH2 2YB
<b>Investment Advisors</b>	Brooks MacDonald Asset Management 10 Melville Crescent Edinburgh EH3 9GL
<b>Solicitors</b>	Morton Fraser Quartermile Two 2 Lister Square Edinburgh EH3 9GL
<b>Registered Office and Principal Address</b>	From 8 October 2011:  Harbourside House 110 Commercial Street Edinburgh EH6 6NF  Previous address: until 7 October 2011  Cramond House 3 Kirk Cramond Edinburgh EH4 6HZ
<b>Company Registration Number</b>	SC040247
<b>Scottish Charity Number</b>	SC005792

### ***Independent Auditor's Report to the Council and Members of the Scottish Wildlife Trust***

We have audited the financial statements of the Scottish Wildlife Trust for the year ended 31 March 2012 which comprise the group and parent charitable company Statement of Financial Activities (incorporating Income and Expenditure Account), the group and parent charitable company Balance Sheets, the group and parent charitable company Cash Flow Statement and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made exclusively to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and to the charity's Council, as a body, in accordance with section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and regulation 10 of the Charities Accounts (Scotland) Regulations 2006. Our audit work has been undertaken so that we might state to the charitable company's members and the charity's Council those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity, the charitable company's members as a body and its Council as a body, for our audit work, for this report, or for the opinions we have formed.

#### **Respective responsibilities of Council and auditor**

As explained more fully in the Council's Responsibilities Statement, the Council (who are directors of the charitable company for the purposes of company law and trustees for the purposes of charity law) are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

We have been appointed as auditor under section 44(1)(c) of the Charities and Trustee Investment (Scotland) Act 2005 and under the Companies Act 2006 and report in accordance with regulations made under those Acts.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

#### **Scope of the audit of the financial statements**

An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of: whether the accounting policies are appropriate to the group's and the parent charitable company's circumstances and have been consistently applied and adequately disclosed; the reasonableness of significant accounting estimates made by the Council; and the overall presentation of the financial statements. In addition, we read all the financial and non-financial information in the Annual Report to identify any material inconsistencies with the audited financial statements. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

### **Opinion on financial statements**

In our opinion the financial statements:

- give a true and fair view of the state of the group's and the parent charitable company's affairs as at 31 March 2012, and of the group's and parent charitable company's incoming resources and application of resources, including the group's and the parent income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and regulation 6 and 8 of the Charities Accounts (Scotland) Regulations 2006 (as amended).

### **Opinion on other matter prescribed by the Companies Act 2006**

In our opinion the information given in the Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### **Matters on which we are required to report by exception**

We have nothing to report in respect of the following matters where the Companies Act 2006 and the Charities Accounts (Scotland) Regulations 2006 (as amended) requires us to report to you if, in our opinion:

- the parent charitable company has not kept proper and adequate accounting records or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company's financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of Council's remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

**Michael Crerar (Senior Statutory Auditor)**  
**For and on behalf of Geoghegans, Statutory Auditor**

**28 June 2012**

Eligible to act as an auditor in terms of section 1212 of the Companies Act 2006.

6 St Colme Street  
Edinburgh  
EH3 6AD

## **Structure, Governance and Management**

### **Organisational Structure**

The Scottish Wildlife Trust was incorporated on 14 April 1964 as a company limited by guarantee and without a share capital (number SC040247). The company is a recognised Scottish Charity (number SC005792) and is governed by a Memorandum and Articles of Association.

The Trust is a membership based organisation with the number of members unlimited. Members have limited liability not exceeding £1. The members elect the Scottish Wildlife Trust's governing Council. The Trust's staff, led by the Chief Executive and assisted and supported by volunteers/Members' Centres are responsible for the delivery of the Council agreed Operational Plan.

Members may come together to form, with the approval of Council, and with the adoption of a constitution approved by Council, Members Centres with committees of members to further the object and activities of the Trust in any part of Scotland. There are currently 21 Members Centres spread throughout Scotland.

The funds of the Trust raised or expended by a Members Centre are accounted for in the general accounts of the Scottish Wildlife Trust and are subject to direction by Council.

Annual General Meetings (AGMs) are held in accordance with the Articles of Association. The statutory AGM transactions include:

- a) consideration of the accounts,
- b) reports of Council and the Auditor,
- c) election of new Members to Council,
- d) the setting of annual subscriptions rates, and
- e) the appointment of the Auditor.

## **Governance**

The Trust is governed by its Council in accordance with Memorandum and Articles of Association as amended by Special Resolutions passed on 13<sup>th</sup> November 1982, 6<sup>th</sup> October 2001, and 23 June 2007.

New Members of Council are elected at the Annual General Meeting. Members wishing to stand for Council must be proposed by one paid-up member of the Trust and seconded by another. In the event that there are more candidates for election than vacancies, the election of candidates to fill the vacancies shall be in accordance with the aggregate number of votes cast by members of SWT by postal voting carried out before the meeting, as laid down in the Articles of Association.

Council Members shall hold office for a period of three years from the date of their election, after which they shall be eligible for re-election for a further period of three years unless a shorter period of election shall have been expressly stated. Thereafter, they shall retire from Council and shall not be eligible for re-election or co-option for a further period of one year. These retirement provisions shall not apply to a Council Member who has been appointed as Chairman or Vice-Chairman of Council.

Council shall appoint the office bearers of the Trust being a Chairman and Vice-Chairmen. Each such appointment shall be for an initial period of three years, and may thereafter be continued for a further period or periods not exceeding three years in all, after which the appointee shall not (except in the case of a Vice-Chairman appointed to be Chairman) be eligible for re-appointment, re-election or co-option to the Council for a further period of one year.

All trustees are registered at Companies House as Directors of SWT. Council shall also appoint a Company Secretary for such term as it may think fit.

All newly elected trustees attend a one day induction and training day, run by the Chairman and supported by the Vice-Chairmen and Company Secretary/Chief Executive,

In addition, trustees are kept up to date by mail and at meetings of Council on key issues concerning their duties, engage in training on an “as required basis”, and undertake a self assessment programme.



## **Management**

The main responsibilities of trustees are:

- Determining and agreeing the strategic direction and policies of SWT;
- Ensuring that the Trust is run lawfully in the interests of its members in accordance with the Memorandum of Association and that all its activities fall within its charitable purpose;
- Agreeing a financial budget and monitoring performance, putting in place arrangements to mitigate underperformance and ensuring that the Trust has adequate resources to carry out its charitable purpose;
- Identifying and assessing risks affecting SWT and putting in place arrangements to mitigate them;
- Ensuring accountable and effective management of SWT;
- Ensuring SWT demonstrates best practice in all its areas of work, including the development of strategies to combat discrimination and maintaining high standards of health and safety;
- Appointing and reviewing the performance of the Chief Executive (normally exercised through the Chairman);
- Making accurate and prompt returns required by OSCR and the Registrar of Companies and making an annual report to members.

Council is supported by a Conservation Committee which meets four times a year, and is chaired by a Convener, who may also (but not necessarily) be a Vice-Chairman of Council. The Conservation Committee is responsible for advising Council on SWT-related natural heritage conservation matters including wildlife reserves, the wider countryside, biodiversity and the development of national policy, advocacy and campaigns.

## **Staff Structure**

Authority to conduct day-to-day operations and the delivery of the Operational Plan is delegated by Council to the Chief Executive.

The Chief Executive is accountable to Council for the efficient management of SWT and for the implementation of Council agreed strategies and policies. He is assisted in this task by the Directors of the three operational departments: Conservation, Finance and Support, and Marketing and Business Development

The Conservation department delivers the charitable objectives in the form of work in the wider countryside, conservation projects and wildlife reserve management. The Finance and Administration department manages the Trust's membership retention, fundraising, finance, information and communications technology and human resources functions. The Marketing and Business Development department provides the Trust with support across all activities relating to income, profile and engagement, and comprises the marketing & communications function, People & Wildlife team and Visitor Centres.

## **Volunteers**

The support of volunteers is essential to the effective operation of the Trust. Volunteers are engaged in most Trust-related activities, including governance, serving on committees, reserve management and maintenance, Wildlife Watch groups, surveying and recording, visitor centres, species protection programmes and administration.

## **The Vision and Five Year Plan**

The 25 Year Vision - *Natural Connections – A vision for rebuilding Scotland’s wildlife* - provides a contemporary perspective on nature conservation by advocating the re-building of biodiversity at an ecosystem-scale. The Vision outlines what the Trust wants to see achieved for wildlife over 25 years, what should be done and how SWT intends to contribute to this action. This Vision has placed the Trust in the vanguard of conservation reform in Scotland.

At the heart of the delivery of the Vision is an integrated approach by Government, the voluntary and the private sectors and the people of Scotland. It requires a more strategic and spatial approach to planning and management of key threats, along with an acceptance that natural processes should be the main driver for determining the development of wildlife communities. The Vision provides the context for the Trust’s Five Year Plan.

The Five Year Plan sets out the corporate objectives and operating parameters for the Trust and thereby describes how the Trust will fulfil its charitable purpose as defined by the Memorandum and Articles of Association. The first 5 year plan ended in March 2012. A new 5 year plan was developed through a consultative process, approved by Council in December 2011 and went “live” on 1 April 2012. It is supported by a Five Year Budget Projection. Progress with delivering the operational objectives contained within the Five Year Plan is subject to quarterly review by Council.

## **Partnerships**

The Trust is in the partnership of The Wildlife Trusts (TWT), which comprises the UK’s 47 wildlife trusts, and is a corporate member of the Royal Society of Wildlife Trusts (RSWT). While the Trust generally embraces the objectives of the TWT partnership and the broad aims and vision of RSWT and has entered into a memorandum of cooperation with the Wildlife Trust Movement, such respective partnership and membership does not impact upon the autonomy of the Trust and its governing Council.

The Trust established a concordat agreement with Scottish Natural Heritage in 1997 in order to deliver the mutual objectives of both organisations and thus to benefit Scotland’s natural heritage. The concordat also allows for a more efficient and transparent funding relationship between the two organisations.

The Trust works in partnership with 36 environmental charities in Scotland through the co-ordinating body of Scottish Environment LINK. Some of the Trust's parliamentary and political work is delivered through joint working under the LINK banner.

The Trust works with a variety of other project partners including the Royal Zoological Society of Scotland, Scottish Natural Heritage; Forestry Commission (Scotland), Scottish Land and Estates, Rivers and Fisheries Trust, John Muir Trust, Princes Trust for the Built Environment, Isle of Eigg Heritage Trust, Assynt Foundation, Central Scotland Forest Trust, Partnership for Action Against Wildlife Crime, Culag Community Woodland Trust, Tanera Mor, Woodland Trust Scotland, Eigg Brachair Estate, Ardtornish Estate, and Scourie Estate.

## **Risk Management.**

The Trust's Risk Register is reviewed by Council on an annual basis. Potential "High Risk" entries are subject to a quarterly review.

Areas of potential "High Risk" identified by Council in 2011/2012 were:

- Reduction of external training/volunteer grants and contracts income for Conservation Teams;
- Poor financial performance which in the worst case leads to insolvency of the Trust
- Reduction/non-delivery of SNH funding through Framework Agreement

A restructuring exercise in the year has significantly reduced the level of risk relating to conservation teams and SNH funding has now been agreed for next year (2012/13). These and other factors mean that financial performance is currently good and the risk of insolvency remote.

## **Objective and Activity Delivery**

Delivery of the charitable objectives is achieved through the combined efforts of staff and volunteers. As a membership-based organisation, the Trust seeks to maximise the active involvement of its members in core activities, primarily through Members Centres and volunteer reserve conveners.

Effective teamwork between staff and the active membership is at the heart of the culture of the Trust. This approach ensures that the Trust maximises its capacity to make a positive impact on the conservation of Scotland's natural heritage at national and community levels.

The core conservation aims are supported by a well-developed series of resource, communications, fundraising and membership strategies, all of which are planned, delivered and monitored in harmony with the Five Year Plan.

As the primary non-governmental organisation for the conservation of Scottish wildlife, the Trust continues to ensure that its objectives remain relevant to the ever-changing challenges of conservation. It has a vital role to play in the conservation of biodiversity for the wellbeing and benefit of the people of Scotland and

takes pride in delivering its objectives in an ambitious, cost-effective, confident, inclusive and innovative manner.

## **Income Generation**

The principal sources of income are (not ranked):

- Membership subscriptions;
- People's Postcode Lottery;
- Charitable trusts, foundations and grant giving bodies;
- Individual donations and legacies;
- Investment income;
- Public grants;
- Business and corporate donors;
- Fundraising events.

## **People's Postcode Lottery**

The rewarding partnership with the People's Postcode Lottery continued to develop with notable financial support being received (£685,962 this financial year) and increased awareness of the Trust and its objectives within Scotland being achieved. 40% of the revenue from People's Postcode Lottery ticket sales goes to charitable partners of which the Trust is one. This unrestricted income has enabled SWT to significantly increase the range and scale of its conservation programmes either through direct funding or to reduce financial risk in major projects.

## **Achievements and Performance**

### **Wider Countryside**

**To champion ecosystem-scale wildlife conservation on land and sea, working with Government, farmers, foresters, local authorities, statutory bodies and other voluntary organisations.**

#### **a. Shaping External Policy and Legislation**

- We were influential in shaping the objectives and content of the new Scottish Biodiversity Strategy through sitting on the Scottish Government's project board, the Scottish Biodiversity Committee, and through inputting into technical working groups

- The profile of peatlands and the need to restore blanket and raised bogs on a large scale was successfully advocated. Peatland conservation will be a top priority of the new Scottish Biodiversity Strategy
- We organised a joint parliamentary event with British Medical Association in Scotland to promote investment in green infrastructure as a form of preventative spend
- The pioneering Policy Futures report, Climate Connections, was launched during Green Week in Brussels making the link between nature conservation and climate change mitigation and adaptation through sustainable land management
- We submitted detailed consultation responses and had follow up meetings with Government officials and MSPs on several crucial policy initiatives including the cities strategy, Common Agricultural Policy reform, the National Marine Plan, the Rights of Children and Young People draft bill, marine renewables and codes of practice on deer management and non-native invasive species

## **b. Living Landscape Projects**

- We officially launched the Coigach Assynt Living Landscape Programme (CALL) at Glencanisp Lodge in the heart of the programme area and held two additional stakeholder seminars to help develop environmental and socio-economic indicators for CALL.
- A dedicated project manager for the Coigach and Assynt Living Landscape programme was employed
- We successfully fundraised for a tree nursery manager and secured planning permission for a native tree nursery within the CALL programme area
- Datasets on species and habitats from across the CALL area were collated and digitised into a draft spatial opportunity map
- We recruited one additional partner to the CALL programme, bringing the number of partners to seven

## **c. Scottish Beaver Trial**

- The groundbreaking Scottish Beaver Trial had another successful year with a total of 12 beavers active in the trial area at the end of the year
- 2011-12 saw the successful completion of Year 3 of the trial, with two out of the four families successfully breeding again
- A national Scottish Beaver Trial Education Pack was produced and sent to every school in Scotland and the project maintained its high media profile with appearances on four national television programmes, including the highly popular 'Springwatch' show
- The trial successfully engaged with the local community through a Stakeholder Forum and the beavers have become a unique selling point for local tourist-based businesses focused around the Heart of Argyll Tourism Alliance

- Although continued fundraising challenges still exist for the trial, our major funders including Biffa Award, People's Trust for Endangered Species, People's Postcode Lottery and widespread public support mean that we are on track to successfully deliver this pioneering conservation project by 2015

## **2. To provide practical help and expertise to others who want to manage habitats**

### **a. Delivery of practical tasks**

- Our nine conservation teams involved 179 trainees and achieved 744 volunteer work days on our reserves and in the wider countryside
- A total of 78 conservation projects were completed in the wider countryside

### **b. Delivering Ecological Surveying Skills (DESS) Project**

- The project continues to be on budget and on target to deliver an inspiring 18 month training programme in Ecological Surveying for 10 trainees by the end of October 2012
- In 2011-12 a Professional Development Award (PDA) was approved by Scottish Qualifications Authority so trainees are now working towards achieving a professional qualification as well as field-based training
- The project actively engaged with 21 different volunteer experts from 19 different organisations
- A funding application to continue the project was submitted for another training programme to start in 2013-14

### **c. Lowland Raised Bogs**

- We completed a detailed re-survey of 58 raised mires in Scotland and produced an analysis of change and trends from the 1990s to the present
- A draft report on the potential impact of climate change on the raised mire resource in the future was produced in conjunction with the James Hutton Institute
- We held an event at the Scottish Parliament to communicate the findings of the raised bog survey and call for more action on and funding on peatland restoration

### **d. IUCN UK Peatland Advocacy Programme**

- The IUCN UK Peatland Programme was hosted at our headquarters in Leith and we provided the Vice Chair role for the Steering Group

- We made a significant contribution to the Peatland Programme Commission of Inquiry, a ground breaking publication which achieved consensus within the scientific community on several critical issues, including methane releases from restored bogs
- We jointly briefed MSPs with the IUCN programme for a debate in the main chamber of the Scottish Parliament on the value of peatlands and their importance in biodiversity conservation and carbon sequestration

#### **e. Urban Greenspace**

- We designed a wildlife garden for Prince's House at the Ideal Homes Show Scotland which attracted several thousand visitors
- We designed wildlife gardens for a private developer, Hope Homes, at Knockroon in Ayrshire. Hope Homes have since gone on to work with local academies to produce and sell sustainable garden products such as invertebrate hotels, log stores and compost boxes

#### **f. Conservation Grazing**

- The Flying Flock celebrated its 10 year anniversary and we reported on the positive impact the flock has had on grassland biodiversity since 2002
- The Grazing Project passed a livestock inspection, thanks to good stock management, animal welfare standards and paperwork records
- Grazing Project staff attended a Scottish Natural Heritage Sharing Good Practice day on conservation grazing and communicated information about the flock to a wide audience
- Lambing started in March 2012 along with calving, with around 100 lambs and five calves expected

### **3. To act directly to save threatened wildlife and wild places**

#### **a. Planning**

- We submitted several objections to poorly located and badly designed developments including:
  - Open cast mine at Glentagart East
  - Stornoway wind farm
  - Overburns quarry
  - Ardmaddy fish farm
  - Clyde Wind Farm extension
  - Carsgailloch Hill coal extraction
  - Yetholm wind farm

- We influenced the scale and design of Viking wind farm (Shetland) and Kilgallioch wind farm with planned turbines removed from sensitive bog habitat, and habitat management plans much improved
- We submitted responses and advised on the following local development plans:
  - Orkney
  - North Ayrshire
  - Glasgow
  - City Of Edinburgh
  - Cairngorms National Park
  - Dumfries and Galloway
- We had regular contact regarding local planning matters with 17 Scottish Wildlife Trust planning volunteers
- We worked with the following Members' Centres to stimulate / reinvigorate interest in planning matters:
  - North of Scotland
  - Aberdeen,
  - East Kilbride
  - Cowal
- We have planning volunteers active in:
  - Lothians
  - Argyll and Bute
  - Clackmannanshire
  - Stirling
  - Perth and Kinross
  - Ayrshire, Lanarkshire
  - Dunbartonshire
  - Glasgow
  - Fife, Renfrewshire
  - Scottish Borders
  - Angus
  - Dundee



## **b. Saving Scotland's Red Squirrels**

- The Saving Scotland's Red Squirrels project continued to show positive results including:
  - halting the spread of grey squirrels northwards from the Central Lowlands and outwards from Aberdeen
  - providing staff for the well-established Red Squirrels in South Scotland project aimed at containing the spread of squirrelpox
  - evaluating the efficacy of the grey squirrel control programme and encouraging improvements to red squirrel habitats
- During the year we produced a major analysis and evaluation document, which reported a statistically significant reduction in the populations and distribution of grey squirrels and a stabilisation of red squirrel populations across the Project area, with some evidence of return of red squirrels to some locations from which they had been absent
- We set up a robust system of surveys and supported volunteers to complete spring and autumn surveys of squirrel distribution in almost 100 sample grid squares
- We contributed advice on red squirrel-friendly management to 24 forest plans, made the national squirrel distribution database widely available on the NBN Gateway and counted nearly 1,800 people attending project organised events during the year
- We rounded off a successful year with the Scottish Environment Minister opening our conference with an address to over 60 delegates
- The project partners (Scottish Wildlife Trust, Scottish Natural Heritage, Forestry Commission Scotland and Scottish Land and Estates) continued to work together effectively and involved some 167 landowners in a co-ordinated red squirrel protection network, 69 of whom are signed up to 5-year Rural Development contracts for annual grey squirrel control
- Over 150 householders are now involved in project trap-loan schemes and we have an increasing network of volunteer surveyors
- Overall, we have shown that our approach to red squirrel protection can succeed in the short term and we also secured significant continuation funding to enable our successful partnership to continue for a further two years

### **c. UK BAP Species**

- We ran a two day international symposium on wood ant conservation ecology in conjunction with the James Hutton Institute and presented a strategy for wood ant conservation and expansion in Scotland at the event
- We continued to lead on, or engage with several projects focused on conserving Biodiversity Action Plan species on our reserves and in the wider countryside, including the Scottish Mink Project (with benefits to the Water Vole) and Saving Scotland's Red Squirrels (see above)
- We produced a comprehensive audit of UK Biodiversity Action Plan species on our own reserves entitled 'Reserves Biodiversity'

## **To champion implementation of the Scottish Biodiversity Strategy and encourage others to deliver their obligations under the biodiversity duty**

### **a. Influencing decision makers**

- We were influential in shaping the objectives and content of the new draft Scottish Biodiversity Strategy through working closely with the project board, the Scottish Biodiversity Committee, and through inputting into technical working groups
- We presented our Policy Futures paper 'Climate Connections', to the Minister for Environment and other key decision makers at the Scottish Biodiversity Committee

### **b. Scottish Biodiversity Strategy Implementation**

- We continued to implement the objectives of the Scottish Biodiversity Strategy (Species & Habitats, People, Landscapes & Ecosystems, Integration & Coordination and Knowledge) on our own reserves and through our project activity in the wider countryside and seas

## **To fight for the restoration and better protection and management of the marine environment.**

- Our focus in 2011-12 was on ensuring that the success of establishing Scotland's first Marine Act in 2010 is carried through into tangible improvements to the marine ecosystem in Scottish waters
- We maintained our commitment to marine conservation by appointing a Living Seas policy officer who joined us in November
- We continued to influence the creation of a new Marine Protected Area network for Scotland's seas that safeguards our most important marine life and allows our waters to recover from unsustainable exploitation
- We campaigned in support of the designation of the Sound of Barra as an Special Area of Conservation, providing some well needed balance to strong fishing industry opposition
- We continued to shape the new marine planning system so that it includes space for nature to thrive without threat from damaging activities
- We were fully engaged in the formulation of an Aquaculture & Fisheries Bill to ensure delivery of a truly sustainable fish farming industry that is adequately regulated to protect our coasts and wild fish

## **To safeguard and enhance the range of native habitats and species in Scotland through expert management of our reserves**

### **a. Reserve Management**

- We secured funds for, and purchased an extension to our Nethan Gorge Reserve (70 acres in South Lanarkshire) supported by a very successful members appeal
- We concluded a 20 year lease with Historic Scotland for Duddingston Loch Wildlife Reserve in Edinburgh
- In January 2012, storms damaged many reserves with severe impact on Eigg, Shian Wood, Wallacebank Wood, Carstramon Wood, Cullaloe, Cumbernauld and Loch of the Lowes, meaning that over the year an equivalent of 500 staff days had to be diverted to dealing with bad weather damage
- As part of the Cumbernauld Living Landscape programme, a Sustainable Urban Drainage System (SUDS) became operational. We worked in partnership with Scottish Water and Scottish Environmental Protection Agency to deliver improved water quality in the area along with habitat enhancement and access upgrades
- A major Longhaven Cliff Access Project (Aberdeenshire) was completed with an upgrade to 4km of coastal path
- Access projects were completed also completed at Pease Dean (Borders), Glen Moss (Renfrewshire), The Miley (Dundee) and Hermand Birchwood (West Lothian) with work undertaken by conservation teams
- Dams were installed at Longridge Moss and Tailend Moss to restore water levels to these important raised bog

## **b. Biodiversity**

- Management of our reserves exceeded the Scottish Government National Performance Indicator target of having at least 95% of key wildlife features on designated sites in favourable or unfavourable but recovering condition
- It was successful breeding year for the peregrines at Falls of Clyde Reserve (South Lanarkshire) where two male birds fledged, but disappointing news at Loch of the Lowes (Perthshire) where the the osprey eggs failed to hatch, possibly due to high winds during incubation
- The Isle of Eigg recorded Slavonian grebe, Lapland bunting and marsh harrier for only a second time since records began
- Also on Eigg, golden eagles and hen harriers successfully bred
- At Ben Mor Coigach a deer count in 2011 revealed a doubling of deer numbers over the last five years
- Marsh fritillary butterfly monitoring was undertaken by volunteers and staff at Ballachuan reserve (Argyll and Bute), where 130 larval webs were counted and mapped using GPS
- Three spoonbills were recorded at Montrose Basin, along with a sea eagle and 60,000 pink footed geese

## **c. Public Engagement**

- A Johnston Terrace Open Day on the 15<sup>th</sup> of June attracted 135 visitors to our smallest reserve; all of the reserve open days are run by the Trust volunteers, supported by the relevant reserve staff
- Our first stargazing event took place at Falls of Clyde in January 2012 to coincide with a BBC television series, linked to nocturnal wildlife watching activities
- A successful work day was organised for 40 Scottish Government staff at Jupiter Urban Wildlife Reserve in Grangemouth and Carron Dams reserve near Larbert
- A new education program for our Perthshire reserves was started in order to facilitate all educational visits to our reserves, and outreach visits by the ranger

New interpretation panels were erected on Red Moss of Balerno Wildlife Reserve in Edinburgh funded by WREN landfill tax operator to supplement Phase 1 of the reserve access project. Fifty five new reserve threshold signs and interpretation panels were erected this spring; part funded by SNH.

**To ensure wildlife in our towns and cities thrives and improves people's quality of life by supporting a biodiversity-led approach to the management of urban areas.**

- We continued a productive partnership with Prince's Foundation for the Built Environment, promoting green infrastructure in urban design to Government and developers
- We worked with City of Edinburgh Council to produce a baseline City Biodiversity Index for Edinburgh
- We produced a briefing on the Government's new Cities Strategy for a parliamentary debate and were mentioned twice in the debate
- We organised a joint parliamentary event with the British Medical Association Scotland to promote investment in urban green infrastructure
- Our Director of Conservation continues to shape urban and architecture agenda at highest levels in Scotland since being appointed to the board of the Government Agency, Architecture Design Scotland by Scottish Ministers

**To promote the gathering, research and sharing of information on wildlife habitats and the species within them to improve their conservation.**

**a. Reserve data**

- A total of 82% of post 2000 reserves records were submitted to the verification process using National Biodiversity Network (NBN) Records Cleaner
- We transferred 86,469 (52%) reserve records and 36,066 (100%) squirrel records on to the NBN Gateway
- Our reserves data contributed to 119,149 grid map searches on the NBN gateway.
- We recruited a data analyst who took on the role of verifying records for uploading to NBN and verification by other groups

**b. Knowledge sharing**

- We helped shape the development of Scotland's Environment Website (SE Web) initiative through active contributions to the steering group and participation in online working groups
- We set up links with external research organisations to share Saving Scotland's Red Squirrels project data
- We coordinated the production of data on favourable condition and development of a national database in conjunction with SNH and other non Government partners
- We rolled out web-based Conservation Management System, providing an integrated reserve management planning and recording tool to conservation and fundraising staff
- We delivered 12 monthly updates to SNH of quality assured data for the Scottish Beaver Trial
- We created a first draft of a landcover map for the Coigach Assynt Living Landscape partnership area by coordinating data sharing with landowners

- We submitted three quarterly reports and one evaluation document to the Saving Scotland's Red Squirrels steering group to provide evidence for the continuation of the project

## **To encourage people to see, learn and enjoy wildlife and to create opportunities for greater involvement in wildlife conservation**

### **Scottish Wildlife Watch**

- Scottish Wildlife Watch groups won national recognition through the RSWT Wildlife Watch Awards, with North Berwick Wildlife watch Club winning "best new group in the UK" and Moray Wildlife Watch winning a highly commended award for the second year running.
- 25 Scottish Wildlife Watch groups are now active throughout Scotland, with over 100 registered leader and volunteers actively involved in programme delivery

### **Volunteers**

- Reserve convenors, Members' Centres, planning volunteers, event volunteers and office volunteers all continued to play a vital role in the Trust's activities. Our current estimated number of volunteers is 725.
- A new Volunteer Development Officer was appointed, with a start date of 1<sup>st</sup> April 2012

### **Media**

- This year, we achieved widespread media coverage and also improved the accuracy of our monitoring of this coverage. We achieved 497 local media hits; 17 UK National media hits; 175 Scottish National media hits; and 22 broadcast hits.
- In addition, we achieved coverage in the trade press, including the Times Educational Supplement, Third Force News, BBC Wildlife magazine, TGO The Great Outdoors and Scotland Outdoors.

#### **Coverage highlights included**

- New beaver kits and a Lonely Planet award for the Scottish Beaver Trial
- Continuing good progress and renewed funding for the Saving Scotland's Red Squirrels project
- Building a toilet on Handa Island
- Policy stories included an oil spill in the North Sea, the Scottish budget and objections to fish farms in inappropriate locations
- The return of the famous breeding osprey to Loch of the Lowes
- Other species-related stories including spoonbills at Montrose Basin and glossy ibis on the Isle of Eigg
- Wildlife Watch success, including Moray and North Berwick groups being recognised nationally

## Social media

- Our social media presence continued to grow encouragingly. On 1 April 2011, we had 1,030 'likes' on Facebook; on 31 March 2012, this had risen to 1,954. Meanwhile, on Twitter we had 2,417 Twitter followers on 10 November 2011; by the end of March 2012 this had increased to around 4,000.

## Website

Our website has seen important improvements this year with:

- 2.646 million visits to the site
- 429,257 unique visitors from a record 179 countries, including Somalia, Guadelope, Cuba and Fiji
- 81% of visitors came from the UK, 6.6% from the US, 3.3% from Finland, and 0.6% from Spain
- The Lowes webcam received 2.623 million hits last year
- Online Direct Debit launched at the end of the financial year
- A new squirrel webcam (supported by People's Postcode Lottery) was launched at the end of April 2012

## Education

- Scottish Wildlife Trust Visitor Centres and reserves hosted visits from 2,858 school pupils, with Teacher Naturalists and ranger staff delivering a wide variety of curriculum based outdoor education programmes.
- Funding was secured from Scottish Hydro to deliver innovative outdoor education programmes to schools in Perthshire from Loch of the Lowes.
- There was a nationwide launch of the Scottish Beaver Trial Education Pack by Cabinet Secretary Michael Russell, with every school in Scotland receiving a teaching pack, supported by a comprehensive programme of school outreach visits and teacher training.

## Public and member events

- In partnership with BBC Learning Scotland, the Scottish Wildlife Trust delivered hands on public engagement activities for BBC Live'n'Deadly Roadshow and BBC Stargazing Live.
- The Scottish Wildlife Trust designed and created an eco-garden for this year's Ideal Home Show Scotland. The unique natural wildlife garden inspired visitors to 'go native' in their own gardens, and complimented the 'Prince's House', a low carbon home made from natural materials pioneered by the Prince's Foundation for the Built Environment.
- With attendance at major public events and local events, the Scottish Wildlife Trust actively engaged with an estimated 20,000 people.

## Visitor Centres

### Loch of the Lowes

- 18,252 people in total visited Loch of the Lowes this year, of which 4,127 were existing members
- Highlights included much interest in our famous breeding osprey, following her return for the 21st season. Although the eggs failed to hatch, hundreds of thousands of people continued to follow her story, both at the Visitor Centre and online.
- Phase 1 of a refurbishment of the Visitor Centre also took place this year, thanks to support from a variety of generous funders and donors, including local members, Rural Tayside LEADER Programme, Perth & Kinross Quality of Life Trust and Scottish Natural Heritage.
- The Visitor Centre also adopted Dunkeld & Birnam Railway Station, as part of our ongoing partnership with ScotRail.

### Montrose

- Montrose's well established and successful education programme was delivered to 2,631 people this year, with a total of 11,671 visitors
- Highlights included the launch of a new webcam on the tern raft, thanks to support from Rural Tayside LEADER Programme, Angus Environmental Trust and local fundraising by the North Angus Members Centre
- Our partnership with ScotRail grew and plans were put in place for wildlife interpretation and promotion of the Visitor Centre at Montrose Railway Station.
- The events programme included favourites such as *Mud Glorious Mud*, *Clever Camouflage* and two exceptionally popular goose breakfasts to celebrate the spectacle of 60,000 pink-footed geese.

### Falls of Clyde

- New ticketing arrangements were piloted in partnership with New Lanark Heritage Trust this year, which saw a rise in overall number of paying visitors to 8,274.
- The Peregrine Experience, created to coincide with the new ticketing arrangements, proved popular, as did our 100,000 bees, which attracted media interest due to being an unusually large colony that hadn't swarmed
- Formal education was delivered to 18 groups (the majority to primary school groups, four further education, one pre-school and three outreach)
- The Falls of Clyde programme of events and informal education was again a success. 26 groups attended, of which 12 were badger watches and eight informal education groups. Falls of Clyde staff



attended four external events including the Victorian Fair & Lanark Christmas Fair and delivered several talks to local groups. The Wildlife Watch group met 10 times at the Falls of Clyde Visitor Centre.

## **Jupiter**

- 29 classes visited our Jupiter Wildlife Reserve this year: a total of 531 children.
- A seasonal ranger funded through a Big Lottery Community Wildlife grant made extra events possible, as well as enabling us to open the reserve to the public at the weekend.
- Falkirk Environment Trust funded a bird feeder and bird box camera project at Jupiter. 46 people attended the annual mid winter lantern parade at Jupiter Reserve on a snowy Saturday in December. 42 people attended the Easter Egg Extravaganza.
- A Jupiter Wildlife Watch group “campfire cookout” on 4<sup>th</sup> of May was very successful.
- A successful work day was organised for 40 Scottish Government staff at Jupiter and Carron Dams reserve near Larbert.

## **Membership**

- Much strategic and operational effort continued to be directed towards the recruitment and retention of members with membership numbers remaining stable, an achievement in the current financial climate.
- A reactivation campaign to lapsed members (carried out by telephone) resulted in 200 lapsed members re-joining, with an additional 300 considering re-joining.
- As at 31<sup>st</sup> March 2012, the number of active memberships stood at 17,728 (31,421 members) – a slight increase on the total of 17,608 on the same date 12 months previously. It should be noted that previous years’ membership figures had traditionally included those whose memberships had lapsed within a given timeframe; current numbers are more accurate and include only those members who have paid their subscription.

## **Members' Groups**

- The Scottish Wildlife Trust supports a network of 21 local Members Centres, run by over 100 volunteers, who champion wildlife at a local level, carrying out vital work throughout Scotland. Members' Centres were involved in local conservation projects, planning and fundraising and they also organised walks, talks and other events.
- A new Members' Centre in Clarkston and East Kilbride was established this year, increasing the Scottish Wildlife Trust’s presence and activity in the Glasgow area.
- A redesigned Scottish Wildlife Trust website now provides a unique page for each Members' Centre, with details of Members' Centre activities, local campaigns and opportunities to get involved.
- Members' Centres received training and support through national Members' Centre day, the Members' Centres Planning Seminar and the first ever Members' Centres Forum.

## Marketing & Business Development

- A wide range of activities have been undertaken during the year aimed at raising the Trust's profile, building on existing and identifying sources of future income.
- A clearer focus on key messages, more joined-up working, a much improved website (relaunched in August) and increased social media activity have all helped us to reach a wider audience.
- In May, YouGov were commissioned to carry out some market research via their online Scottish omnibus involving 1,018 adults in Scotland. "Prompted awareness" of the Scottish Wildlife Trust (ie the level of awareness of the Trust when our name is mentioned) currently stands at 60%, providing a baseline for future activity.
- Business development is currently focused on identifying potential new sources of income, including from renewable energy. We are currently progressing a small hydro scheme in the North West of Scotland as a joint venture with the local community.

## **Financial Review**

Highlights from the Parent Charity Financial Statements are as follows

### **Income**

Total income decreased by £844,425 to £5,166,582 (2011: £6,011,007). The governments “Future Jobs Fund” programme finished in September being replaced by a similar scheme but on a smaller scale – Community Jobs Scotland - consequently the income decreasing by £565,028 from the previous year trainees for training for work grants. Legacy income decreased by £879,315 from the previous year. Peoples Post Code Lottery income increased by £391,064 from last year.

### **Expenditure**

Total expenditure decreased by £385,061 to £5,201,355 (2011: £5,586,416). Spend on fundraising and membership rose by £66,679 in order to secure additional income in both current and future years. Spend on education and lifelong learning dropped by £219,995, mainly due to Future Jobs Fund costs. The largest projects in the year were the Trial Reintroduction of the Beaver and Saving Scotland’s Red Squirrels - the same as the last two years.

### **Staffing**

The average number of full-time equivalent employees was 59 (2011: 63). This reflects restructuring within the organisation.

### **Investment Policy and Performance**

The value of SWT’s investment portfolios increased by £21,658 during the year.

Council approved the following Investment Policy in March 2006:

*“To invest any moneys of SWT not immediately required for its purpose in investments with a bias towards income generation and to target growth of income and capital over the long term. The investment portfolio should have a relatively low risk profile within an asset allocation which is currently 65%–75% UK equities and 25%–35% UK gilts. SWT will not invest in securities of organisations whose activities are, on balance, incompatible with its aims and objectives.”*

The implementation of the policy is monitored with the assistance of our Investment Managers, Brooks MacDonald. There are two formal meetings annually between Council members, staff and Investment managers.

## **Surplus / Deficit**

There was a surplus of £646 in the year. (2011: surplus of £605,195). This was attributable to:

- A net decrease of £97,590 (2011: increase £772,754) on unrestricted funds. The major change was lower legacy income.
- A net increase of £97,836 (2011: decrease of £215,079) on restricted funds. All restricted funding will be spent in accordance with the wishes of the funder. This will lead to deficits in future years.
- A net increase of £400 (2011: increase of £47,520) on endowment funds.

## **Balance Sheet**

The value of tangible fixed assets rose during the year by £129,427 with the purchase of Nethan Gorge reserve being the bulk of this increase. Some new equipment and some replacement vehicles were also purchased within the year. Investment values rose by £21,658.

Debtors decreased by £298,480 and creditors decreased by £243,486 by the end of the year. SWT's cash balance is £97,517 lower than 12 months ago.

After making reasonable enquiries Council is satisfied that the charity has adequate unrestricted resources, of which a high percentage is held in cash, to continue its objectives for the foreseeable future. SWT continues to adopt the going concern basis in preparing these financial statements.

## **Consolidated Result for the Year**

Ben Mor Hydro Ltd was established during the year and is a 50:50 joint venture between the Trust and the Coigach Community development Company. It is running a feasibility study to assess the potential of a operating a commercial hydro electricity generation plant on the Trust's Ben Mor Coigach estate. The feasibility is expected to cost £150,000 with the Trust's share of this being £75,000.

During 2011/12 the Trust's share of Ben Mor Hydro's Ltd losses amounted to £20,295 resulting in a consolidated net decrease in funds for the year of £19,649.

## **Financial Reserves Policy**

Council reviewed its policy during the year. The current financial reserves policy is as follows:

*“SWT aims to retain sufficient free funds to ensure the effective delivery of the 5 year plan. To this end it aims to maintain unrestricted funds in the range £600,000–£1,100,000”.*

It recognises that due to variability of income (particularly legacies) that funds may sometimes be outside this range. Where this is the case plans will be made that reflect all of the circumstances at that time.

Free funds at 31 March 2012 were £1,122,880. This is above the top of the of the target range and reflects three years of above average legacy/peoples postcode lottery income and a relatively buoyant stock market. The budget for 2012/13 shows a deficit on unrestricted funds of £241,570 with the following year likely to be further deficit of £57,000 with the result that funds will fall back towards target levels.

## Planning for the Future

### Strategic Planning

A five year strategic plan “Our Nature, Our Future” details what the Trust aims to accomplish in the period 2012-2017, so that it may realise the vision of achieving a network of healthy and resilient ecosystems supporting Scotland’s Wildlife.

The aims and objectives are:

**To Champion:**

*To secure a measurable improvement in the health of Scotland’s ecosystems*

<ul style="list-style-type: none"> <li>• <i>Successfully campaign for the development and delivery of a National Ecological Network and a set of Ecosystem Health Indicators in Scotland</i></li> </ul>	<ul style="list-style-type: none"> <li>• <i>Develop and implement a biodiversity outreach programme to the built environment sector in order to enhance urban biodiversity in selected local authority areas</i></li> </ul>	<ul style="list-style-type: none"> <li>• <i>Achieve improved conservation of the marine environment through the Living Seas programme and partnership working with Scottish Environment LINK</i></li> </ul>	<ul style="list-style-type: none"> <li>• <i>Have planning volunteers active in 90% of local authority areas, to review planning applications and protect local biodiversity sites</i></li> </ul>
<ul style="list-style-type: none"> <li>• <i>Achieve positive wildlife legislation &amp; policies by influencing Scottish Government and Parliament through parliamentary briefings, MSP visits and public consultation responses</i></li> </ul>	<ul style="list-style-type: none"> <li>• <i>Reduce wildlife crime in Scotland through the provision of advice to Partnership Against Wildlife Crime Scotland and by tackling wildlife crime on our reserves</i></li> </ul>	<ul style="list-style-type: none"> <li>• <i>Implement an indicator and keystone species action plan in support of Living Landscape objectives, achieving a minimum of one species led biodiversity awareness campaign per year</i></li> </ul>	<ul style="list-style-type: none"> <li>• <i>Produce and disseminate three Policy Futures publications in order to pioneer/influence critical biodiversity issues</i></li> </ul>

**To Demonstrate:**  
*To implement and demonstrate best-conservation practice on the ground*

<ul style="list-style-type: none"> <li>Implement management plans/statements for all our wildlife reserves</li> </ul>	<ul style="list-style-type: none"> <li>Achieve all Level One wildlife reserve maintenance tasks, and Level Two tasks on selected reserves</li> </ul>	<ul style="list-style-type: none"> <li>Achieve “favourable condition” for 98% of Designated Features on our wildlife reserves</li> </ul>	<ul style="list-style-type: none"> <li>Lead and deliver the partnership objectives for Coigach/Assynt Living Landscape Project</li> </ul>
<ul style="list-style-type: none"> <li>Lead and deliver partnership objectives for Cumbernauld Living Landscape Project</li> </ul>	<ul style="list-style-type: none"> <li>Protect and restore peatlands by working with IUCN Peatland Programme and implement a lowland peatland demonstration project</li> </ul>	<ul style="list-style-type: none"> <li>Complete the Scottish Beaver Trial and develop and implement a post trial strategy</li> </ul>	<ul style="list-style-type: none"> <li>Lead and deliver partnership objectives for Saving Scotland’s Red Squirrels project and develop a longer term plan for red squirrel conservation</li> </ul>
<ul style="list-style-type: none"> <li>Reduce total annual energy consumption of Scottish Wildlife Trust operations by 20%</li> </ul>	<ul style="list-style-type: none"> <li>Complete detailed base-line monitoring surveys on 10 principal reserves and basic site-monitoring on 50 other reserves</li> </ul>	<ul style="list-style-type: none"> <li>Commence the integration of wildlife reserves into two new Living Landscape projects</li> </ul>	

**To Inspire:**  
*To inspire people to care for and engage with Scotland's wildlife and wild places*

<ul style="list-style-type: none"> <li>• Grow membership to 50,000</li> </ul>	<ul style="list-style-type: none"> <li>• Have a network of at least 23 local members' groups</li> </ul>	<ul style="list-style-type: none"> <li>• Increase our volunteer programme to include over 800 individuals</li> </ul>	<ul style="list-style-type: none"> <li>• Achieve high standards of governance in accordance with OSCR &amp; Companies House requirements and guidelines,</li> </ul>
<ul style="list-style-type: none"> <li>• To have reached Reach 20,000 people per year through informal education and/or wildlife recreation programmes and self guided activities</li> </ul>	<ul style="list-style-type: none"> <li>• Have a sustainable network of 30-35 Wildlife Watch groups for children</li> </ul>	<ul style="list-style-type: none"> <li>• Deliver formal education programmes to 12,000 children per year through our Visitor Centres and major project education programmes</li> </ul>	<ul style="list-style-type: none"> <li>• To provide 30,000 people per year with a positive wildlife experience through our three Visitor Centres</li> </ul>
<ul style="list-style-type: none"> <li>• Recruit, train and retain a highly motivated and productive staff team</li> </ul>	<ul style="list-style-type: none"> <li>• Reach 50% of the population of Scotland through celebration of the Trust's 50<sup>th</sup> Anniversary</li> </ul>	<ul style="list-style-type: none"> <li>• Play an active part in the UK Wildlife Trusts' movement</li> </ul>	



**Support Objective:**

*To be efficient and effective in securing and managing the resources we need to deliver conservation objectives*

<ul style="list-style-type: none"> <li>• <b>Maintain levels of financial reserves required by Council</b></li> </ul>	<ul style="list-style-type: none"> <li>• <b>Operate within the Council approved annual budget, including meeting targets for unrestricted income</b></li> </ul>	<ul style="list-style-type: none"> <li>• <b>Minimise any negative impact of our operations on the environment</b></li> </ul>	<ul style="list-style-type: none"> <li>• <b>Provide and maintain a safe and healthy environment for our staff, volunteers, members and visitors</b></li> </ul>
<ul style="list-style-type: none"> <li>• <b>Strengthen our brand, and enhance our reputation and raise our public profile. To include positive media coverage and a strong on-line presence</b></li> </ul>	<ul style="list-style-type: none"> <li>• <b>Secure sufficient restricted funding to resource the project programme</b></li> </ul>	<p><b>37. Maintain and enhance operational effectiveness of infrastructure for information technology, general administrative support and data management</b></p>	<p><b>38. Achieve the highest standards of supporter care for our members, donors, legacy pledgers and partners</b></p> <ul style="list-style-type: none"> <li>• </li> </ul>

## **Thanks**

This Annual Report demonstrates the impressive breadth and depth of work carried out by the Scottish Wildlife Trust. Council offers its congratulations to our members, volunteers, staff, donors, legators, charitable trusts, and corporate and public bodies for their wonderful generosity, dedication and support. Particular thanks go to Scottish Natural Heritage, Biffaward, and the People's Postcode Lottery for their impressive and much needed assistance

**Allan Bantick**

Director and Chairman of Council

## List of funders and supporters The Scottish Wildlife Trust thanks all those who pledged or gave support during the financial year 2011–2012.



The rewarding partnership with People's Postcode Lottery continued this financial year bringing with it increased profile for the Trust in addition to a very generous £685,962. 20% of revenue from People's Postcode Lottery ticket sales goes to charitable partners, of which the Scottish Wildlife Trust is one.

The unrestricted income derived from this partnership has enabled us to increase the range and scale of our conservation programmes as well as reduce financial risk in major projects.

**SCOTTISH  
NATURAL  
HERITAGE**



Scottish Natural Heritage provide invaluable support for the work of the Scottish Wildlife Trust through an annual framework agreement which this year provided £350,000 of unrestricted funding. Amongst other things, this funding has helped us to attain favourable conservation status on 96% of the designated features found on our wildlife reserves.

In 2011/12, Scottish Natural Heritage also provided restricted funding for several projects, most notably £175,000 towards the Saving Scotland's Red Squirrels project.

### Corporate Members

**MORTON  
FRASER**  
SOLICITORS



### Business donations and sponsorship (listed in alphabetical order)

Carillion Natural Habitats Fund  
Community Windpower Ltd  
Kier Minerals Ltd  
Macrae Edinburgh Ltd  
Rabbies Trailburners Ltd  
Scottish Hydro Griffin Community Fund

Scottish Power  
SSE Renewables  
Syngenta  
Talteg Ltd  
William Grant & Sons

### Landfill Communities Fund (in alphabetical order)

Aberdeen Greenspace Trust



Building communities. Transforming lives.

Clackmannanshire and Stirling Environment  
Trust  
Falkirk Environment Trust  
Glasgow City Council

Highland Council  
Levensat Trust  
North Ayrshire Council  
Perth & Kinross Quality of Life Trust  
Renfrewshire Environmental Trust  
SITA Tayside Biodiversity Action Fund  
SITA Trust  
South Ayrshire Waste and Environment Trust  
Viridor Credits - Scotland

**Charitable Trusts, Foundations and Other Grant-giving Bodies (in alphabetical order)**

AM Pilkington's Charitable Trust	Mackintosh Foundation
Angus Council	Martin Connell Charitable Trust
Argyll and the Islands LEADER 2007-2013 Programme	Moray LEADER 2007-2013 Programme
Astor of Hever Trust	North Lanarkshire Environmental Key Fund
Big Lottery Community Wildlife Fund	People's Trust for Endangered Species
Central Scotland Forest Trust Community Volunteer Fund	Red Squirrel Survival Trust
Coalfield Environment Initiative	Renfrewshire LEADER 2007-2013 Programme
Craignish Trust	Robert O Curle Charitable Trust
Dolly Knowles Charitable Trust	Robertson Trust
Englefield Charitable Trust	RSWT Strategic Development Fund
Esmée Fairbairn Foundation	Rural Aberdeenshire LEADER 2007-2013 Programme
Forestry Commission Scotland	Rural Tayside LEADER 2007-2013 Programme
Forth Valley and Lomond LEADER 2007-2013 Programme	Scottish Rural Development Programme – Rural Priorities
Gannochy Trust	Scottish Rural Development Programme – Woodlands in and Around Towns
Gunter Charitable Trust	St Katherine's Fund
H D H Wills 1965 Charitable Trust	Susan H Guy Charitable Trust
Henderson Charitable Trust	Tennant Southpark Charitable Trust
Heritage Lottery Fund - Skills for the Future	The Dulverton Trust
Highland LEADER 2007-2013 Programme	The European Nature Trust
Hugh Fraser Foundation	The James Thin Charitable Trust
J & JR Wilson Trust	The John Ellerman Foundation
Leach No 14 Trust	The Robertson Trust
Loch Lomond & Trossachs National Park Authority	The Ronald Miller Foundation
	Youngman Trust

## Scottish Wildlife Trust Members Centres

We extend our thanks to the local fundraising efforts of our 21 Members Centres whose activities raised £39,092 in 2011/12.

## Individual Donations and Legacy Gifts

In 2011/12, The Scottish Wildlife Trust received £263,847 from gifts in wills. This is an invaluable form of support for our work, and we extend our sincere thanks to the families and friends of all those who have given to the Trust in this way. Legacy income has underpinned SWT's development over the past 48 years, and such gifts remain at the heart of our ability to be responsive, pioneering and to plan for the future.

Members of the **SWT Foundation** (*listed alphabetically overleaf*) support the work of the Scottish Wildlife Trust through significant donations and/or pledges of gifts in their will – we thank them for their valued patronage.

Dr R Adams	Mr H Fowlie & Family	Mr F McIntosh	Mr E Scott
Mrs S Alexander	Ms R Garton	G McIntyre	Miss L Scoular
Ms R Atkins	Mr A Gingell	Mrs R McKibbin	Dr J Sheldon
The Rev I Atkinson	Mr J Graham	Mrs McLauchlan	Mr J Sherwood
Mr W Balfour	Dr R Gray	Mr C McLean	Mrs A J Smit
Mr A & Mrs H Bantick	Mr Eddie Hallam	Mr C McLeod	Mrs E M Smith
Dr J & Mrs K M Barnes	Miss R Hannah	Miss A McLure & Miss L	Mr D Somervell
Mrs S M Barrett	Mr J & Mrs F Hewlett	Edgar	Mr D Spink
Miss R Bean	Mrs M Howatson	Mr J M McMillan,	Lt Cdr E F B Spragge RN
Ms S Benson	Mrs W Hunter	Ms B Marr & Family	Mrs K Spurgin
Dr M Beveridge	Ms M Hutchison	Mrs F McRae	Mr J R & Mrs E Stanier
Ms M Boyd	Dr & Mrs C T Ironside	Mr D & Mrs C Mitchell	Mr G G Stewart
Mr A D & Mrs J P Bruce	Mr J Ivory	Dr J Moody	Mr J G Stewart & Prof A M
Mrs J Burnett	Mr D Jamieson	Mr D Nall	Stewart
Miss N Butcher	Dr G Johnson	Mrs A W Nasmyth	Mr R & Dr A Swinfen
Mr W & Mrs D P Buttery	Mrs M Johnstone	Prof J & Dr M E Nugent	Mr T N Tait
Ms M Cameron	Mr & Mrs A Jones	Miss I Oswald	Mr M Tasker
Mr M & Mrs G Carpenter &	Mrs E & Mr F Kania & Family	Miss D S Palmer	Dr & Mrs R G Taylor
Family	Miss J Kellett	Mr I Pascoe	Ms C Templeton Sanchez
Mr R & Mrs M Cinderey	Mr A Kerr	Miss J Pinkney	Mrs G & Mr C Thomson
Mrs S Cochrane	Mr K Knowles	Mr R Pollock	Miss F Thorburn
Mrs B & Mr P Cowie	Dr J S Lamb MB ChB	Mr A Porteous	Mrs B Thorp
Miss H Deans	Mr J Lee & Family	Miss A Prior & Mr G	Miss S Treger
Miss C Didcock	Mr J Lugton	Campbell	Ms E Valentine
Mr J Duerden	Mrs B Lunn	Mrs M Ramsay	Mrs V J Wagner
The Reverend S M Dyer	Dr D Lunt	Mrs E Reid	Mr D Way & Family
Mrs J Egginton	Mr A Lyburn	Mrs J Richardson	Miss I Wilkie
Miss C Emerson	Mr C & Mrs S MacDowall	Mr P Ritchie	Miss D V Wilson
Miss J Errington & Family	Mr N Mackenzie	Mrs J Robertson	Mrs A H Windsor
Miss M Espin	Dr R & Mrs M MacLean	Dr M Rogers	Dr T & Mrs J Woodford
Mr J H & Mrs L B	Mr C Macpherson	Mrs M Ross	Mr I Wylie
Fairweather & Family	Prof A Manning & Family	Mr C Rouse	Mr D Yeaman
Miss L Farrell	Miss J Marsh	Miss D Rowling	
Dr M Faulds	Mrs K Maxwell-Stuart &	Mr R Russel	
Miss B Forbes-Adam	Family	Mr A E H Salvesen	
	Mr H McCallum	Dr H Salzen BSc PhD	

We also thank the many other individual donors and supporters, too numerous to mention by name.

## Employees 2011 - 2012

Andrew Adams	Anna Cheshier	Danny French
John Aitkin	John Chester	Paul Gallagher
Suzanne Allan	Lee Christie	Steven Gardner
Jennifer Allan	Neil Christie	Claudia Gebhardt
Alan Anderson	Duncan Clark	Lindsey Gibb
Robert Anderson	Thomas Connolly	Brian Gibson
Alexander Anderson	Chris Connor	Michael Gibson
Ross Anderson	Daryl Constance	Peter Gilbert
Kevin Anderson	Julie-Ann Cooley	Sophie Gilbert
Charlotte Beskeen	Tony Crews	John Hall
Nadia Bessos	Jamie Cruickshank	Stephen Hardy
Robert Biggins	Elsbeth Cullen	Samuel Harrison
Michael Bingham	Graham Cummings	Annabel Harrison
Mitchell L Bird	Laura Cunningham	Ian Harrower
Grant Black	Niall Currie	Steven Hassan
Kenneth Black	Sean Cussick	Scott Heggie
David Blair	Hannah Dalton	Olwen Hemmings
Scott Blair	Helen Daly	Lindsay Henderson
Lee Blair	Christopher Darling	John Henderson
Scott Bland	Oliver Davies	Kelly Hendrie
Stephen Blow	Rhian Davies	Caroline Hendry
Nigel Boardman	Anthony Davis	Elaine Hill
Cherry Bowen	Edward Degnan	Wendy Hill
Georgina Bowie	Kelly Ann Dempsey	Catherine Hooper
James Boyce	Lesley Dickinson	Jonathan Hughes
Rebecca Boyd	Daniel Dickson	Arron Humphreys
Fraser Brown	Kevin Dignan	Darren Hunter
Gary Brown	Jessica Dixon	Stewart Hunter
Alan Brown	Darren Dixon	Levi Hunter
Zac Brownlee	Tony Dixon	Garry Imrie
Stuart Brownlee	Craig Doig	Hugh Inglis
Emma Bryce	Brian Donachy	Paul Innes
Antony Bryson	Katherine Donald	Isabel Isherwood
Duncan Budge	Catherine Douglas	Ricky James
David Burke	Gillian Dowse	Jaimie Jamieson
Michael Butler	Paul Duffy	Christopher Jardine
William Buttery	Jennifer Dunn	Simon Jones
Blair S Cameron	Sophie Eastwood	Stephen Kane
Blair Cameron	Rory Erskine	Margaret Keegan

Scott Cameron	Joyce Finlay	James Kennedy
Glen Campbell	Sean Finnon	Ian Kerr
Jennifer Campbell	Neil Fish	Anthony King
James Cargill	Darren Fisher	Roxanne King
Greg Carlton	Kaye Forbes	Alexander Kinninmonth
John Cavanagh	Mark Foxwell	Philip Knott
James Law	Mark McGhee	Samual Purkis
Colin Ledgard	Nicola McGovern	Karen Ramoo
Michael Lennon	Heather McGowan	Steven Ramsay
Hazel Lightbody	Ryan McGrattan	Sven Rasmussen
Dawn Lindsay	David McGuckin	Emma Rawling
Christopher Little	Christopher McHarg	Jennifer Read
Charles Little	Gary McIntosh	Grant P Redpath
James Livingstone	David McMillan	Paul Reid
Lauren Lochrie	Heather McPhail	William Reilly
Derek Lockerbie	Mark McQueen	Gail Renwick
Quintin Lockhart	Dylan Melbourne	Harry Richards
John Luke	Patrik Menis	Mark Ritchie
Fraser MacDonald	William Merrilees	Paul Ritchie
Joshua Mackay	Simon Milne	Cara Roberts
Ian Mackenzie	Steven Milne	Keith Roberts
Stuart R MacKenzie	Sidra Mirza	Michael Rodger
Daniel Mackie	Logan Morrison	Colin Ross
Mhairi Mackintosh	Kate Moses	Jessica Ryder
John MacLennan	Scott Moyes	Robin Saunders
Lorne MacRae	Jamie Muckley	Jennifer Schwarz
James Mann	Gary Muir	Rowena Seagrave
Lyndsay Mark	Scott Murray	Craig Shepherd
Katrina Martin	Nicola Murray	Alan Simpson
Brian Martin	Jack Murray	John Simpson
Neil Mathers	David Mylan	Portia Simpson
Ryan Mathers	Caitlin Neary	Scott Simpson
Donna Mathieson	Robert Needham	David Singleton
David Maxwell	Kenneth Neil	Gerard Sloan
Morag McAdam	Carl Neumann	Gillian Smart
Paul McCabe	Russel Nisbet	Alan Smith
John McCabe	Alison O'Hara	Craig Smith
David McCallum	Amy O'Hara	Charles Smith
David McCann	Scott O'Hara	Elizabeth Smith
Robert McClelland	Christine Oines	Laura Smith
Kevin McCloskey	Kevin Oliver	Caleb Smith Berry
Adam McClure	Kyle Omand	Michael Stevens

Grahame McCluskey	Paul Orr	Colin Stewart
James McColm	Lesley Orr	Robyn Stewart
Ryan McConnell	Stephen Owen	William Stirrat
Ross McCormick	Finlay Parkinson	John Strain
Alanna McCormick	Bruce Parry	Brian Sykes
Chis McCulloch	Willian Parsons	Steven Taggart
Michael McCusker	Lewis Pate	Corrine Thompson
Robert McCutcheon	Russell Paterson	Colin Thomson
Tony McCutcheon	Joe Patterson	Douglas Thomson
James McDonagh	Christopher Peevor	Michael Thomson
Paul McDonald	Joanne Pike	Gregory Tinker
Kim McEwan	Jonathan Pinnick	Jane Tonkin
Janet McFarlane	Thomas Plant	Deborah Tribak
Peter McGarty	Robert Potter	Joe Turner
Donald Vallance		
Charles Waddell		
Hollie Walker		
Julian Warman		
Gordon Watt		
Thomas Wells		
Laura Whitfield		
Alistair Whyte		
Cameron Williams		
Paul Williams		
Blair Wilkie		
Bruce Wilson		
Craig Wilson		
Scott Wilson		
Sean Wilson		
Nicholas Wright		
Alex Wu		
Angela Yates		
Lynn Yuill		

## **Council's Responsibilities Statement**

The Council (who are directors for the purposes of company law and trustees for the purposes of charity law) are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

Company law requires the Council to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the charitable company and the group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period. In preparing these financial statements, the Council are required to:

- select suitable accounting policies and then apply them consistently;
- observe the methods and principles in the Charities SORP;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable company will continue in operation.

The Council are responsible for keeping adequate accounting records that disclose with reasonable accuracy at any time the financial position of the charitable company and enable them to ensure that the financial statements comply with the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005 and the Charities Accounts (Scotland) Regulations 2006 (as amended). They are also responsible for safeguarding the assets of the charitable company and the group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the Council are aware:

- there is no relevant audit information of which the charitable company's auditor is unaware; and
- the Council have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Approved by the Council on 28 June 2012 and authorised to sign on its behalf:

Allan Bantick  
Chairman of Council



## Consolidated Statement of Financial Activities (Incorporating Income and Expenditure Account) for the Year Ended 31 March 2012

		Unrestricted Funds £	Restricted Funds £	Endow- ments £	2012 Total £	2011 Total £
<b>Incoming Resources</b>	Notes					
<b>Generated funds</b>						
Individual Giving - Subscriptions & Donations		1,236,801	177,122	-	1,413,923	1,323,921
Individual Giving - Legacies		240,693	23,154	-	263,847	1,143,162
People's Postcode Lottery		685,962	-	-	685,962	405,926
Investment income		45,596	-	54,173	99,769	103,268
<b>Charitable Activities</b>						
Scottish Natural Heritage		350,000	292,437	-	642,437	662,405
Landfill Communities Fund		-	321,284	-	321,284	258,233
CJS/Training for Work / Future Jobs Fund		-	678,838	-	678,838	1,243,866
Other Grant Makers / Charitable Trusts	2	-	645,356	-	645,356	485,111
Business Support		2,334	18,850	-	21,184	28,965
Commercial Contracts		68,798	-	-	68,798	112,670
Other - Sales / Admissions / rents / fees		23,138	257,431	-	280,569	219,722
<b>Other Incoming Resources</b>						
Asset sales		-	44,615	-	44,615	23,758
<b>Total Incoming Resources</b>		<b>2,653,322</b>	<b>2,459,087</b>	<b>54,173</b>	<b>5,166,582</b>	<b>6,011,007</b>
<b>Resources Expended</b>						
<b>Costs of Generating Funds</b>						
Fundraising & membership		543,792	2,200	6,485	552,477	485,798
<b>Charitable Activities</b>						
Wider countryside	6	245,533	764,462	-	1,009,995	1,134,686
Wildlife reserve management	6	418,222	1,900,910	-	2,319,132	2,429,341
Education and Lifelong Learning	6	226,631	976,146	-	1,202,777	1,422,772
<b>Governance</b>	8	116,974	-	-	116,974	113,819
<b>Total Resources Expended</b>		<b>1,551,152</b>	<b>3,643,718</b>	<b>6,485</b>	<b>5,201,355</b>	<b>5,586,416</b>
<b>Net Incoming/(Outgoing) Resources before transfers</b>		<b>1,102,170</b>	<b>(1,184,631)</b>	<b>47,688</b>	<b>(34,773)</b>	<b>424,591</b>
<b>Transfers between funds</b>		<b>(1,197,990)</b>	<b>1,282,467</b>	<b>(84,477)</b>	<b>-</b>	<b>-</b>

		<b>Unrestricted Funds</b>	<b>Restricted Funds</b>	<b>Endow- ments</b>	<b>2012 Total</b>	<b>2011 Total</b>
		<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>	<b>£</b>
<b>Net Incoming/(Outgoing) Resources for the year</b>	3	<b>(95,820)</b>	<b>97,836</b>	<b>(36,789)</b>	<b>(34,773)</b>	<b>424,591</b>
<b>Share of Operating Loss of: Joint Venture</b>	14	<b>(20,295)</b>	<b>-</b>	<b>-</b>	<b>(20,295)</b>	<b>-</b>
<b>Realised Gains on Investments</b>	13	<b>(41,520)</b>	<b>-</b>	<b>(38,829)</b>	<b>(80,349)</b>	<b>43,162</b>
<b>Statement of Total Recognised Gains and Losses</b>						
<b>Net Income (Expenditure)</b>		<b>(157,635)</b>	<b>97,836</b>	<b>(75,618)</b>	<b>(135,417)</b>	<b>467,753</b>
<b>Unrealised gains (losses) on investments</b>	13	<b>39,750</b>	<b>-</b>	<b>76,018</b>	<b>115,768</b>	<b>137,442</b>
<b>Net Movement in Funds</b>		<b>(117,885)</b>	<b>97,836</b>	<b>400</b>	<b>(19,649)</b>	<b>605,195</b>
<b>Balances brought forward at 1 April 2011</b>		<b>2,547,964</b>	<b>2,528,971</b>	<b>1,774,215</b>	<b>6,851,150</b>	<b>6,245,955</b>
<b>Balances carried forward at 31 March 2012</b>		<b>2,430,079</b>	<b>2,626,807</b>	<b>1,774,615</b>	<b>6,831,501</b>	<b>6,851,150</b>

The consolidated Statement of Financial Activities includes all gains and losses in the year. All incoming resources and resources expended derive from continuing operations

The notes that follow form part of these financial statements

## Charity Statement of Financial Activities (Incorporating Income and Expenditure Account) for the Year Ended 31 March 2012

		Unrestricted Funds £	Restricted Fund £	Endow ments £	2012 Total £	2011 Total £
Net Incoming/(Outgoing) Resources for the year	3	(95,820)	97,836	(36,789)	(34,773)	424,591
Realised Gains on Investments	13	(41,520)	-	(38,829)	(80,349)	43,162
<b>Statement of Total Recognised Gains and Losses</b>						
Net Income (Expenditure)		(137,340)	97,836	-75,618	(115,122)	467,753
Unrealised gains (losses) on investments	13	39,750	-	76,018	115,768	137,442
Net Movement in Funds		(97,590)	97,836	400	646	605,195
Balances brought forward at 1 April 2011		2,547,964	2,528,971	1,774,215	6,851,150	6,245,955
Balances carried forward at 31 March 2012		2,450,374	2,626,807	1,774,615	6,851,796	6,851,150

As the joint venture did not generate any income during the period since its incorporation to 31 March 2012 there is no requirement to present its share of the gross incoming resources of the joint venture on the face of the consolidated SOFA. The consolidated and charity SOFA are therefore identical down to Net incoming/(outgoing) resources for the year.

The Statement of Financial Activities includes all gains and losses in the year. All incoming resources and resources expended derive from continuing operations

## Consolidated and Charity Balance Sheet As at 31 March 2012

		Consolidated		Charity	
		2012	2011	2012	2011
		£	£	£	£
Notes					
<b>Fixed Assets</b>					
Wildlife reserves	10	1,046,059	966,059	1,046,059	966,059
Other property and buildings	11	1,142,056	1,088,164	1,142,056	1,088,164
Other tangible fixed assets	12	326,389	330,854	326,389	330,854
Investments	13	1,673,082	1,681,898	1,673,082	1,681,898
Investments - Cumbernauld endowment	13	1,054,228	1,035,270	1,054,228	1,035,270
Investments - Irvine endowment	13	744,696	733,180	744,696	733,180
Investments – Joint Venture	14	-	-	-	-
Joint Venture					
- Share of Gross Assets		22,042	-	-	-
- Share of Gross Liabilities		(42,337)	-	-	-
		<u>5,966,215</u>	<u>5,835,425</u>	<u>5,986,510</u>	<u>5,835,425</u>
<b>Current Assets</b>					
Stock		29,320	27,248	29,320	27,248
Debtors: amounts falling due within one year	15	578,368	876,848	578,368	876,848
Cash balances		<u>900,972</u>	<u>998,489</u>	<u>900,972</u>	<u>998,489</u>
		<u>1,508,660</u>	<u>1,902,585</u>	<u>1,508,660</u>	<u>1,902,585</u>
<b>Current Liabilities</b>					
Creditors: amounts falling due within a year	16	(643,374)	(886,860)	(643,374)	(886,860)
		<u>865,286</u>	<u>1,015,725</u>	<u>865,286</u>	<u>1,015,725</u>
<b>Net Current Assets</b>					
		<u>6,831,501</u>	<u>6,851,150</u>	<u>6,851,796</u>	<u>6,851,150</u>
<b>Net Assets</b>					
<b>Financed by Funds</b>					
Endowment funds	17	1,774,615	1,774,215	1,774,615	1,774,215
Restricted funds	18	<u>2,626,807</u>	<u>2,528,971</u>	<u>2,626,807</u>	<u>2,528,971</u>
Unrestricted funds					
Revaluation Reserve		199,315	162,814	199,315	162,814
Other Unrestricted Funds		<u>2,230,764</u>	<u>2,385,150</u>	<u>2,251,059</u>	<u>2,385,150</u>
Total Unrestricted	19	<u>2,430,079</u>	<u>2,547,964</u>	<u>2,450,374</u>	<u>2,547,964</u>
<b>Total Funds</b>		<u>6,831,501</u>	<u>6,851,150</u>	<u>6,851,796</u>	<u>6,851,150</u>

The Financial statements were approved and authorised for issue by Council on 28 June 2012 and were signed on its behalf by:

Allan Bantick  
Director and Chairman of Council  
Company Registration No: SC040247

## Consolidated and Charity Cash Flow Statement for the year ended 31 March 2012

	2012 £	2011 £
<b>Notes</b>		
<b>Net cash inflow from operating activities</b>	90,025	493,648
<b>Returns on investments and servicing of finance</b>		
Investment income	99,769	103,268
<b>Capital Expenditure and Financial Investment</b>		
Payments to acquire investments (unrestricted)	(693,383)	(657,059)
Proceeds from disposal of investments (unrestricted)	700,429	160,840
Payments to acquire investments (endowment)	(522,817)	(86,203)
Proceeds from disposal of investments (endowment)	529,532	215,401
Net Movement in cash flows attributable to endowment investments	6,715	129,198
Payments to acquire tangible fixed assets	(348,253)	(271,036)
Proceeds from disposal of tangible fixed assets	47,181	23,758
<b>Financing</b>		
Net Movement in cash flows attributable to endowment investments	(6,715)	(129,198)
<b>Decrease in cash</b>	<u>(97,517)</u>	<u>(17,383)</u>

## Notes to the Financial Statements for the year ended 31<sup>st</sup> March 2012

### 1. Accounting policies

#### Basis of accounting

The Financial statements have been prepared under the historical cost convention as modified by the inclusion of investments shown at market value and are in accordance with applicable accounting standards in the United Kingdom and the Accounting and Reporting by Charities – Statement of Recommended Practice 2005, the Companies Act 2006, the Charities and Trustee Investment (Scotland) Act 2005, and the Charities Accounts (Scotland) Regulations 2006.

The Trust's activities are funded by a diverse range of restricted, unrestricted and endowment income. In the Statement of Financial Activities (SOFA), the split of expenditure between unrestricted, restricted and endowment is based on how the majority of the underlying activity is funded, with transfers between funds being made to ensure closing fund balances are correct.

#### Basis of consolidation

The consolidated financial statements include the charitable company's share of its Joint venture, Ben Mor Hydro Limited. In accordance with the requirements of the SORP, the joint venture has been accounted for on a gross equity method.

#### Fixed assets

Fixed assets costing over £2,500 are included in the Balance Sheet at cost. Depreciation is provided on all fixed assets, with the exception of wildlife reserves, in the year in which the fixed assets are purchased. The rates of depreciation are calculated so as to write off the costs of each asset evenly over its expected useful life as follows:

Properties – owned	25 - 50 years
Properties – leasehold improvements	Remaining lease term
Properties – fixtures and fittings	4 years
Plant and Machinery	6 years
Vehicles	3 years
Office Equipment	4 years
Computers and Software	3 years

Depreciation is not provided on nature reserves where the Council considers that the residual values of such assets are in excess of their book value and that any consequent charge for depreciation would not be material.

### **Investments**

Investments are stated at market value. Net investment gains/losses for the year are shown in the Income and Expenditure Account and Statement of Financial Activities.

Investment income is credited to the Income and Expenditure Account and Statement of Financial Activities in the year in which it is receivable.

### **Stock**

Stock is comprised of goods for re-sale and is valued at the lower of cost or net realisable value.

### **Operating leases**

Operating lease rentals are charged on a straight line basis over the lease term.

### **Taxation**

The company is regarded as a charity under the provisions of Section 505 of the Income and Corporation Taxes Act 1988, and is therefore not liable for taxation. Consequently, all taxation recoverable or estimated to be recoverable has been incorporated in the accounts.

The company is registered for VAT. Much of the income is either exempt or outwith the scope of VAT. Consequently, it is not possible to recover all the VAT paid on expenditure.

### **Incoming Resources**

Income is recognised as it becomes receivable.

## **Membership subscriptions and donations**

Subscriptions and donations are credited to the Income and Expenditure Account and Statement of Financial Activities on a cash basis. Specific amounts are allocated to specific accounts and funds following the wishes of their donor.

## **Legacies**

Legacies are recognised as income when there is entitlement, certainty of receipt and measurability of the legacy.

## **Members Centres**

The transactions of the Members Centres have been fully incorporated into the accounts of SWT.

## **Grants**

Grants are credited to the Income and Expenditure Account and Statement of Financial Activities in the year in which they are receivable. Grants received for specific purposes are accounted for as restricted funds. Grants are not recognised as receivable until the conditions for receipt have been met.

## **Pensions**

SWT makes contributions on behalf of its employees to two separate pension schemes. The Wildlife Trusts defined benefit scheme and a stakeholder (money purchase) scheme. Contributions to the money purchase scheme are accounted for on an actual basis. The Fund for the defined benefit scheme is valued every three years by a professionally qualified independent actuary, the rates of contribution payable being determined by the actuary. In the intervening years the actuary reviews the continuing appropriateness of the rates. However, as the defined benefit scheme is run in such a way that SWT is unable to identify its share of the underlying assets and liabilities, contributions are also accounted for on an actual basis.

## **Charitable activities**

Expenditure on charitable activities includes both direct charitable expenditure and an appropriate proportion of support costs for the meeting SWT's charitable objective to "advance the conservation of Scotland's biodiversity for the benefit of present and future generations" The work of SWT covers three groups of activities in pursuance of the objective: work in the wider countryside, wildlife reserve management, and education, life-long learning and communication. Expenditure is allocated between categories on a cost centre by cost centre basis and is accounted for on an accruals basis, including irrecoverable VAT where applicable.



## Support costs

Support costs include the head office functions of general management, finance, information communications technology, human resources and health and safety. These costs are allocated across the costs of generating funds and the various categories of charitable expenditure on the basis of the direct expenditure incurred.

## Fundraising costs

Fundraising costs include membership administration and recruitment, the fundraising team and the communications team.

## Governance costs

Governance costs include the costs of staff time in dealing with the strategic as opposed to day-to-day management of SWT's activities, the cost of the statutory audit, the expenses of Council members and the Annual General Meeting.

## 2. Grants

In addition to the grant income shown on the face of the Statement of Financial Activities the Scottish Wildlife Trust received grants from the following bodies:

	2012 £	2011 £
Albert George & Nancy Youngman Trust	-	15,357
Big Lottery Fund	-	8,500
Aberdeen Leader	13,128	11,131
Esmee Fairbairn Foundation	-	13,353
Gannochy Trust	-	12,500
Heritage Lottery Funding	204,404	33,244
Forestry Commission	27,000	55,572
Falkirk Environment Trust	-	38,151
Aberdeen Greenbelt Trust	34,830	16,431
Highland Leader	5,654	-
John Muir Trust	5,000	-
Lanarkshire Key Fund	28,154	-
Levenseat	5,028	-
Late Mr Wilson's Trustees	-	10,000
Local Authorities	-	33,424
Loch Lomond & Trossachs National Park	-	5,548
Peoples Trust for Endangered Species	10,000	10,000
Perth & Kinross Quality of Life Trust	-	10,000

Red Squirrel Survival Trust	13,621	11,714
	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
Renfrewshire Leader	16,698	-
SSE Service	-	25,000
Scottish Government	106,258	11,713
Sita	60,581	37,857
Solway Heritage	-	6,782
Spey Bay Leader	16,295	5,275
Tayside Leader	24,964	33,629
Tubney Trust	22,240	-
The Wildlife Trusts	37,952	29,036
Wren	-	27,052
Other grants <£5k	13,549	23,842
	<u>645,356</u>	<u>485,111</u>

### 3. The surplus/(deficit) for the year is stated after (crediting) / charging:

	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
Auditors' remuneration - current year	6,000	6,250
Auditors' remuneration – other services	650	-
Depreciation		
- on all other fixed assets	216,260	189,066
Gain on disposal of fixed assets	(44,615)	(23,758)
Operating leases	145,951	158,270
Professional indemnity insurance	398	892

### 4. Staff numbers and costs

	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
Wages and salaries	2,514,041	2,891,795
Social security costs	195,704	223,072
Pension costs	144,815	127,722
	<u>2,854,560</u>	<u>3,242,589</u>
Redundancy costs	49,231	65,627
<b>TOTAL</b>	<u><u>2,903,791</u></u>	<u><u>3,308,216</u></u>

One employee had emoluments exceeding £60,000 in the year but not over £70,000 (2011: One).  
This employee is not a member of the defined contribution pension scheme (2011: None).

	2012 (No.)	2011 (No.)
Permanent	59	63
Projects/Seasonal	23	30
Trainees (weekly average)	59	92

The staff costs in relation to trainees are met by Government agencies and do not therefore constitute a cost to SWT. Staff numbers are calculated on a full time equivalent basis.

## 5. Council members' remuneration and expenses

No member of Council received any remuneration from SWT. Expenses in relation to travel and subsistence costs relating to attendance at Council meetings were paid to 5 Council Members (2011: 4) and amounted to £8,268 (2011: £8,560).

## 6. Charitable activities

	Direct Expenditure £	Support Costs £	2012 £	2011 £
Wider Countryside				
- Policy, advocacy and campaigns	69,285	10,521	79,806	75,220
- Planning, wildlife sites and species	34,993	5,314	40,307	97,224
- Practical conservation work	231,039	35,082	266,121	339,422
- Other Projects	541,532	82,229	623,761	622,820
	<u>876,849</u>	<u>133,146</u>	<u>1,009,995</u>	<u>1,134,686</u>
Wildlife Reserve Management				
- General Management	1,361,241	206,699	1,567,940	1,830,832
- Other Projects	652,164	99,028	751,192	598,509
	<u>2,013,405</u>	<u>305,727</u>	<u>2,319,132</u>	<u>2,429,341</u>
Education and Lifelong Learning				
- Awareness Raising	216,890	32,934	249,824	242,900
- Training and job search	827,327	125,626	952,953	1,179,872
	<u>1,044,217</u>	<u>158,560</u>	<u>1,202,777</u>	<u>1,422,772</u>
	<u>3,934,471</u>	<u>597,433</u>	<u>4,531,904</u>	<u>4,986,799</u>

## 7. Support Costs

The total support costs of £670,265 (2011: £708,269) have been apportioned to the various Trust activities on the basis of direct expenditure;

	<b>Fundraising</b>	<b>Wider Countryside</b>	<b>Wildlife Reserve Management</b>	<b>Education and Lifelong Learning</b>	<b>2012</b>	<b>2011</b>
Management	15,024	27,466	63,068	32,709	138,267	129,842
Head Office	25,638	46,870	107,619	55,814	235,941	287,338
Finance	5,832	10,661	24,479	12,696	53,668	48,867
Information Technology	5,010	9,159	21,032	10,908	46,109	61,752
Human Resources	19,690	35,995	82,652	42,866	181,203	166,572
Health & Safety	1,638	2,995	6,877	3,567	15,077	13,898
	<u>72,832</u>	<u>133,146</u>	<u>305,727</u>	<u>158,560</u>	<u>670,265</u>	<u>708,269</u>

## 8. Governance costs

The costs of governance include the following:

	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
Management	95,887	93,673
Statutory audit	7,000	8,014
Trustees expenses	8,169	8,560
AGM	5,918	3,572
	<u>116,974</u>	<u>113,819</u>

## 9. Pension arrangements

During the year SWT made pension contributions to the following Schemes:

	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
The Wildlife Trusts Pension Scheme	96,602	83,547
Friends Provident - Stakeholder Scheme	47,357	43,328
Personal Pensions Schemes	856	847
	<u>144,815</u>	<u>127,722</u>

## The Wildlife Trusts Pension Scheme

SWT participates in the Wildlife Trusts Pension Scheme, a hybrid multi-employer pension scheme, which provides benefits to members on a defined benefit or a defined contribution basis, as decided by each employer.

SWT participates only in the defined benefit section. However, the Scheme is run in such a way that SWT is unable to identify its share of the underlying assets and liabilities of the defined benefit section. Therefore, the pension charge shown in the financial statements is the amount of contributions payable by SWT during the year ended 31 March 2012. However, while the underlying share of assets and liabilities cannot be readily identified, Council has taken the decision to designate funds on an annual basis to meet the potential liability arising under the Scheme. Further details of this designated fund are included in note 18 to the financial statements.

Contributions to the defined benefit section of the Scheme are determined on the basis of triennial actuarial valuations carried out by an independent, qualified actuary. The last full valuation was carried out as at 1 April 2010. At that point scheme assets were £7.4m and represented 65% of liabilities. All employers in the scheme increased their contributions to a level which should see the scheme 100% funded by 2021.

The overall scheme deficit calculated at 1 April 2010 was £3.985m, of which the estimated share of the liabilities attributable to the Scottish Wildlife Trust was estimated to be in the region of just over £907,000. However, it should be noted that this is a notional liability as the Scheme actuary is unable to identify the share of the assets and liabilities of the respective members on a consistent and reliable basis.

Since the full actuarial valuation at 1 April 2010, an interim valuation has been completed at 1 April 2011 which indicated that the overall scheme deficit had actually fallen to £3.679m. Scottish Wildlife Trust's contribution in 2011/12 was £96,602 (2011: £83,547). Under the new recovery plan contributions are expected to be £102,456 per annum with effect from August 2011 and will rise by 2.8% per annum thereafter until 2021.

## 10. Wildlife reserves

	2011 £	Additions £	Disposals £	Depreciation £	2012 £
Wildlife reserves	966,059	80,000	-	-	1,046,059

In addition to the above the charity also leases a number of reserves for preservation and conservation purposes. The costs associated with entering into these leases are expensed as incurred.

## 11. Other property and buildings (Net Book Values)

	2011 £	Additions £	Disposals £	Depreciation £	2012 £
<b>Owned</b>					
Montrose Basin Wildlife Centre	569,073	-	-	(28,453)	540,620
Loch of the Lowes	219,816	-	-	(10,991)	208,825
Largiebaan	37,489	-	-	(868)	36,621
Balgavies Loch	6,988	-	-	(142)	6,846
Bawsinch & Duddingston	6,259	-	-	(166)	6,093
<b>Leasehold Improvements</b>					
Bemersyde Moss	3,720	-	-	(286)	3,434
Falls of Clyde	233,217	-	-	(17,160)	216,057
Hare & Dunhog Moss	1,208	-	-	(302)	906
Loch of Lintrathen	7,947	-	-	(214)	7,733
Handa Island	2,447	30,113	-	(491)	32,069
Harbourside House, Leith		62,641		(2,729)	59,912
<b>Fixtures &amp; Fittings</b>					
Montrose Basin Wildlife Centre	-	-	-	-	-
Falls of Clyde	-	-	-	-	-
Loch of the Lowes	-	22,940	-	-	22,940
	<u>1,088,164</u>	<u>115,694</u>	<u>-</u>	<u>(61,802)</u>	<u>1,142,056</u>

## 12. Other tangible fixed assets

	Plant & Machinery £	Motor Vehicles £	Office Equipment £	Computers £	Total £
<b><u>COST</u></b>					
As at 1 April 2011	173,386	630,594	33,567	214,591	1,052,138
Additions	6,614	130,973	10,589	4,383	152,559
Disposals	-	(147,941)	(33,567)	(50,452)	(231,960)
<b>As at 31 March 2012</b>	<u>180,000</u>	<u>613,626</u>	<u>10,589</u>	<u>168,522</u>	<u>972,737</u>
<b><u>DEPRECIATION</u></b>					
As at 1 April 2011	145,588	408,983	33,567	133,146	721,284
Charge for year	6,535	117,739	-	30,184	154,458
Disposals	-	(145,375)	(33,567)	(50,452)	(229,394)
<b>As at 31 March 2012</b>	<u>152,123</u>	<u>381,347</u>	<u>-</u>	<u>112,878</u>	<u>646,348</u>
<b><u>NET BOOK VALUE</u></b>					
<b>As at 31 March 2011</b>	27,798	221,611	-	81,445	330,854
<b>As at 31 March 2012</b>	<u>27,877</u>	<u>232,279</u>	<u>10,589</u>	<u>55,644</u>	<u>326,389</u>

### 13. Investments

The investment powers of SWT are contained in the Memorandum of Association allowing investment of “the monies of SWT not immediately required for its purposes in or upon such investments, securities or property as may be thought fit, subject nevertheless to such conditions (if any) and such consents (if any) as may for the time being be imposed or required by law and subject also as hereinafter provided”.

Brooks MacDonald Asset Management are responsible for the day-to-day management of the investments and the custody of the related documents of title. All investments are held in the UK.

	Unrestricted Main Fund		Cumbernauld		Irvine	
	2012	2011	2012	2011	2012	2011
	£	£	£	£	£	£
Market Value of securities at 1 April	1,653,451	982,730	994,713	1,042,383	699,963	671,509
Purchases	693,383	657,059	278,495	24,145	244,322	62,058
Disposals	(873,312)	(102,505)	(377,196)	(138,911)	(313,484)	(87,072)
Donated Shares	-	56,127	-	-	-	-
Gains / Losses	(1,770)	60,040	23,148	67,096	14,041	53,468
Market value of securities at 31 March	1,471,752	1,653,451	919,160	994,713	644,842	699,963
Cash	201,330	28,447	135,068	40,557	99,854	33,217
Market value at 31 March	1,673,082	1,681,898	1,054,228	1,035,270	744,696	733,180
Cost at 31 March	1,473,767	1,519,084	874,949	863,473	602,749	586,888

The market value of investments representing more than 5% of the total portfolio are as follows:

Impax Environment – Specialist manager that invests in the transition to a cleaner global economy £256,937

### 14. Investment in Joint Venture

The charitable company entered into a joint venture during the year with the Coigach Community Development Company. The joint venture company, Ben Mor Hydro Limited, was incorporated on 11 July 2011 with the intention of undertaking a feasibility study into constructing a hydro electricity generating plant on SWT's crofted estate north of Ullapool, with the aim of generating income for distribution to its members.

The total of the charitable company's 50% share of the joint venture, Ben Mor Hydro Limited, per the unaudited statutory financial statements as at 31 March 2012 was as follows:

	Period ended 31 March 2012 £
Income	-
Administration expenses	(20,295)
Share of loss before tax	(20,295)
Taxation	-
Share of loss for the year	(20,295)
	As at 31 March 2012 £
Share of assets:	
Current assets	22,042
Share of liabilities:	
Liabilities due within one year	(42,337)
Net (Liabilities)	(20,295)

## 15. Debtors

	2012 £	2011 £
<b>Amounts falling due within one year</b>		
Sundry debtors	31,140	58,184
Prepayments and accrued income	162,332	323,418
Income tax recoverable	31,568	31,946
VAT	16,603	14,346
Grants receivable	336,725	448,954
	<u>578,368</u>	<u>876,848</u>

## 16. Creditors

	2012 £	2011 £
<b>Amounts falling due within one year:</b>		
Obligations under finance leases	-	-
Other taxation and social security	51,509	59,630
Other creditors	561,011	631,932
Prepaid Income**	30,854	195,298
	<u>643,374</u>	<u>886,860</u>

\*\* Analysis of prepaid income;

Opening balance	195,298	133,041
Grants Claimed	513,658	1,287,691
Grants released to SOFA	(678,102)	(1,225,434)
Closing balance	<u>30,854</u>	<u>195,298</u>

All amounts deferred last year related to upfront payments made by the department of work and pensions under Future Jobs Fund contracts. Amounts deferred this year relate to upfront payments made by SCVO under Community Jobs Scotland contracts



## 17. Endowment funds

The Cumbernauld Fund was set up in 1995 with £832,000 received from the Cumbernauld Development Corporation. The Irvine Fund was set up in 1996 with £530,000 received from the Irvine Development Corporation. Both funds were established to enable SWT to manage the town's green spaces in perpetuity for the benefits of the residents and wildlife. Any unspent balance and gains/losses arising are credited back to the endowment fund

	Balance as at 31 March 2011 £	Investment Income £	Other Income £	Expenditure £	Investment Gains £	Balance as at 31 March 2012 £
Cumbernauld endowment fund	1,043,378	30,918	7,927	(67,102)	23,148	1,038,269
Irvine endowment fund	730,837	23,255	8,471	(40,258)	14,041	736,346
Total	1,774,215	54,173	16,398	(107,360)	37,189	1,774,615

## 18. Restricted Funds

Restricted funds > £50k	Balance at 1 April 2011 £	Income Received £	Expenditure	Transfer £	Balance at 31 March 2012 £
1 Property	1,088,158	-	(59,112)	-	1,029,046
2 Wildlife Reserves	966,008	71,239	(9,462)	-	1,027,785
3 Beaver Trial	-	191,121	(191,121)	-	-
4 Saving Scotland's Red Squirrels	78,484	425,301	(436,252)	-	67,533
5 Other Funds	396,321	1,771,426	(2,947,771)	1,282,467	502,443
	2,528,971	2,459,087	(3,643,718)	1,282,467	2,626,807

- 1 Funding received for and spent on the purchase of Property. Expenditure is depreciation
- 2 Funding received for and spent on the purchase of wildlife reserves
- 3 Beaver Trial - partnership with RZSS, reintroduction of Beavers at Knapdale
- 4 Saving Scotland's Red Squirrels - encouraging the return of red squirrels to key priority areas
- 5 The Trust also has a range of smaller restricted funds, the majority of which relate to enhancements to individual wildlife reserves

## 19. Unrestricted Funds

	2012 £	2011 £
<b><u>Consolidated General Funds brought forward</u></b>	<b><u>2,547,964</u></b>	<b><u>1,775,210</u></b>
Net (outgoing)/incoming resources	1,102,170	1,537,916
Investment gains (losses)	(1,770)	60,040
Share of Operating Loss of Joint Ventures	(20,295)	-
<u>General Funds before transfers</u>	3,628,069	3,373,166
Transfers between funds	<u>(1,197,990)</u>	<u>(825,202)</u>
<b><u>Consolidated General Funds carried forward</u></b>	<b><u>2,430,079</u></b>	<b><u>2,547,964</u></b>
Add: Share of Operating Loss of Joint Venture	20,295	-
<b><u>Charity General Funds carried forward</u></b>	<b><u>2,450,374</u></b>	<b><u>2,547,964</u></b>

Movements on Designated Funds	Balance at 01/04/2011	New designation	Changes to designations	Spend in year	Balance at 31/03/2012
<u>SWT Foundation</u>					
Saving Scotland's Red Squirrels	150,000	180,000	-	-	330,000
Beaver Reintroduction Trial	94,083	-	-	(16,452)	77,631
Wildlife Reserve Signage	60,000	-	-	(10,729)	49,271
Cumbernauld Living Landscape Project	57,262	30,000	-	(9,924)	77,338
Coigach Living Landscape Project	75,150	30,000	-	(6,286)	98,864
Wildlife Reserve Maintenance / Improvements	-	-	-	-	-
<u>Total SWT Foundation</u>	436,495	240,000	-	(43,391)	633,104
Marine Centre Feasibility Study	30,000	-	(28,088)	(1,912)	-
Trialing New Methods of members Recruitment	50,000	50,000	-	(45,971)	54,029
Business Development Activity	50,000	-	-	-	50,000
Landscape Architecture	-	30,000	-	-	30,000
Land Agent	-	20,000	-	-	20,000
SWT Energy Efficiency	-	35,000	-	-	35,000
Pension Deficit	225,000	75,000	-	-	300,000
<b><u>TOTAL DESIGNATED FUNDS</u></b>	<b><u>791,495</u></b>	<b><u>450,000</u></b>	<b><u>(28,088)</u></b>	<b><u>(91,274)</u></b>	<b><u>1,122,133</u></b>

#### **Scottish Wildlife Trust Foundation**

Council has a policy of designating all unrestricted legacy income through the SWT foundation. Unrestricted legacy income in the year was £234,973 and Council topped this up to a total of £240,000

- 1) Saving Scotland's Red Squirrels - the project continues to progress well and remains in surplus, hence no call on the designated fund this year. A further two year phase of the project has now been approved with a cost of £900,000 and a funding commitment from Scottish Natural heritage of £350,000. Further fundraising is underway and the designated fund will be used to meet any remaining funding gap.
- 2) Beaver Reintroduction Trial - The project continues to progress to plan. It is expected that the remaining fund balance will be utilised over the remaining 2 years of the project
- 3) Wildlife Reserve Signage - Many of the signs installed a few years ago are now looking very shabby. This, combined with updated logo / brand guidelines led Council to set aside £500 per reserve (£60,000 total) to fund a programme of improvements. Work began in the year and will continue in 2012/13
- 4) Cumbernauld Living Landscape - Project planning is now underway with modest spend on consultants. A much larger fund is desirable given the aspirations for a flagship project over an extended time period
- 5) Coigach Living Landscape - Project planning is now well underway with modest spend on consultants. A much larger fund is desirable given the aspirations for a flagship project over an extended time period

#### **Marine Centre Feasibility Study**

Further analysis and consideration of potential risks and rewards resulted in this project being scrapped

#### **Trialing New Methods of member Recruitment**

A door drop to 200,000 households was trialed (successfully) and a further £50,000 has been set aside for next year

#### **Business Development Activity**

Council has approved a marketing and business development strategy. The business development element aims to generate new streams of income for the Trust with the first area under consideration being renewable energy generation on appropriate SWT wildlife reserves. The allocated resources will help fund feasibility studies - initially a micro hydro electricity generation plant on the Trust's Ben Mor Coigach reserve

#### **Landscape Architecture / Land Agent / SWT Energy Efficiency**

Council set aside the sums identified above to support additional activity in these areas in 2012/13

#### **Pension Deficit**

Council has stated its intention to designate an average of £50k p.a. until total designation matches estimated liabilities in the scheme. Council felt able to designate more than this level in the current year.

## 20. Net cash (outflow)/inflow from operating activities

	2012 £	2011 £
<b>Net (outgoing)/incoming resources</b>	(19,649)	605,195
Investment income	(99,769)	(103,268)
Donated Shares	-	(56,127)
Realised Gains on Investments	80,349	(43,162)
Unrealised Gains on Investments	(115,768)	(137,442)
Share of operating loss of joint venture	20,295	-
Depreciation	216,260	189,066
(Gain) on sale of fixed assets	(44,615)	(23,758)
Write off of fixed assets	-	22,338
(Increase) in stocks	(2,072)	5,882
Decrease/(increase) in debtors	298,480	(431,097)
(Decrease)/increase in creditors	(243,486)	466,021
<b>Net cash inflow/(outflow) from operating activities</b>	<u>90,025</u>	<u>493,648</u>

## 21. Analysis of changes in cash during the year

	2012 £	2011 £
Balance at the beginning of the year	998,489	1,015,872
Balance at the end of the year	<u>900,972</u>	<u>998,489</u>
<b>Net cash inflow/(outflow)</b>	<u>(97,517)</u>	<u>(17,383)</u>

## 22. Analysis of fund balances between net assets

	General Unrestricted Fund £	Restricted Funds £	Endowment Funds £	Total Funds £
Fixed Assets	185,051	2,329,453	-	2,514,504
Investments	1,673,082	-	1,798,924	3,472,006
Investment – Joint Venture	(20,295)	-	-	(20,295)
Net Current Assets	592,241	297,354	(24,309)	865,286
Long-term Liabilities	-	-	-	-
	<u>2,430,079</u>	<u>2,626,807</u>	<u>1,774,615</u>	<u>6,831,501</u>

## 23. Analysis of fund balances between net assets

The annual commitment under non-cancellable operating leases was £87,952 (2011: £39,244) expiring as follows:

	2012	2011
	Land and buildings £	Land and buildings £
Within one year	15,488	20,624
Within two to five years	13,730	14,950
After more than five years	58,734	3,650
	<u>87,952</u>	<u>39,224</u>

## 24. Contingent Liabilities

The Trust is a member of a multi-employer pension scheme as disclosed in note 9. As such the Scottish Wildlife Trust has a contingent liability for the share of the Scheme deficit borne by the other 17 scheme employers in the event of one or more of those employers becoming insolvent. The Council consider that the likelihood of such an event occurring and having a material impact on the charitable company's liabilities to be remote.