# **2009/10**



The summarised accounts on pages 6 and 7 are derived from the annual accounts, which received an unqualified audit report from Scott-Moncrieff, Chartered Accountants.

For a full copy of the Annual Report and Financial Statements visit www.swt.org.uk

or contact the Chief Executive: Simon Milne MBE 0131 312 7765 smilne@swt.org.uk

Registered Office: Cramond House, 3 Kirk Cramond, Edinburgh, EH4 6HZ

### www.swt.org.uk

Company Registration No. SC040247 Scottish Charity No. SC005792 This has been an outstanding year for the Scottish Wildlife Trust. We should be extremely proud of what we are delivering for conservation.



Some major projects and programmes that were mere aspirations a few years ago are now well underway, including the Scottish Beaver Trial and Saving Scotland's Red Squirrels. Our advocacy programmes, such as our campaign for effective marine protection, have been vital to bringing in and shaping some important environmental legislation, whilst our Conservation Teams and reserve staff continue to ensure that our reserves provide safe havens for wildlife, as well as being superb and accessible locations to inspire visitors.

The considerable efforts made to champion the ecosystem-scale approach to conservation are being rewarded with wide acceptance and adoption of the approach by decision makers. Our vision of creating a network of healthy, resilient ecosystems, which support expanding communities of native species across large areas of Scotland's land, water and seas, provides the most coherent and potentially successful course for re-building biodiversity.

Our membership and reach continue to grow, providing an enhanced mandate for taking action to protect our wildlife and wild places, underpinned by a creditable financial performance.

Our governing council is most appreciative of the dedication and support of Scottish Wildlife Trust members and volunteers, and extends its admiration and thanks for the commitment and hard work of the Chief Executive and his staff team.

Our ability to accomplish so much also relies upon the financial support of a wide range of people and organisations. Council offers its gratitude to donors, legators, corporate and public bodies, charitable trusts and support groups for their impressive generosity and, in particular, to *Biffaward*, *Scottish Natural Heritage* and the *People's Postcode Lottery* for their much needed assistance.

Supported by





SW Sant IL

Allan Bantick
Director and Chairman of Council





### OVERVIEW OF THE FINANCIAL YEAR 2009/10

The Scottish Wildlife Trust was incorporated on 14 April 1964 as a company limited by guarantee and without a share capital (number SC040247). The company is a recognised Scottish Charity (number SC005792) and is governed by a Memorandum and Articles of Association. The object of the Trust is "to advance the conservation of Scotland's biodiversity for the benefit of present and future generations". This object is for the public benefit in accordance with the advancement of environmental protection or improvements as defined by the Charities and Trustee Investment (Scotland) Act 2005.

The Trust is a membership-based organisation with the number of members unlimited. Members have limited liability not exceeding £1. The members elect the Trust's governing Council and the Council is supported by the Conservation Committee. Authority to conduct day-to-day operations of the Trust is delegated to the Chief Executive.

The Council-agreed Five-Year Plan sets out the objectives and operating parameters for the Trust over the period 2007 – 2012, within the context of the 25-Year Vision.



# SUMMARY OF OPERATIONAL ACHIEVEMENTS AND PERFORMANCE

Council is delighted to report impressive progress in the delivery of the third year of the Five-Year Plan. Significant achievements are evident in all operational objectives.

### LIVING LANDSCAPES

- To champion ecosystem-scale wildlife conservation on land and sea, working with Government, farmers, foresters, local authorities, statutory bodies and other voluntary organisations
- Achieved first release of beavers into the wild in Scotland, after an absence of 400 years, as part of the groundbreaking Scottish Beaver Trial
- Launch of publication: 'Living Landscapes: towards ecosystem-based conservation in Scotland'
- Initial development of two major Living Landscape partnership initiatives in Cumbernauld and part of the northwest Highlands
- Good progress with Year 2 of Saving Scotland's Red Squirrels, aiming to maintain the "red only" status of Highland and Argyll and to regain "red only" status in Aberdeenshire

### **NETWORKS**

- 2. To work with local authorities to establish a complete network of Local Nature Conservation Sites (LNCS) across Scotland
- Audit of LNCS across 32 local authorities completed
- Ensuring LNCS are recognised in the consolidated Scottish Planning Policy
- Encouraging local authorities to uphold their biodiversity duty in relation to LNCS
- Influencing LNCS groups through a network of volunteers

### WIDER COUNTRYSIDE HABITAT MANAGEMENT

- 3. To provide practical help and expertise to others who want to manage habitats
- Completing 100 wider-countryside (nonreserve) projects by our ten Conservation

- Teams, working with landowners on habitat restoration projects in East Avrshire, Angus, Fife and East Lothian
- Advising landowners on the management of narrow-headed ant and small cow-wheat
- Demonstrating good conservation grazing practice with the Flying Flock
- Responding to several thousand requests for wildlife management information



### **DIRECT ACTION**

- 4. To act directly to save threatened wildlife and wild places
- Successfully influencing the development of the National Planning Framework II
- Advising on biodiversity duty and priorities for Local Development Plans
- Promoting the need for biodiversity conservation to be embedded in new planning policy
- Providing evidence to the Scottish
   Parliament on biodiversity duty in relation to Single Outcome Agreements
- Responding to a wide variety of planning applications, including a proposal for a golf and luxury resort at Loch Rannoch, a golf course extension in East Lothian, and Viking and Kilgallioch windfarms
- Growing our Local Planning Volunteer network and expertise



### **BIODIVERSITY**

- 5. To champion the implementation of the Scottish Biodiversity Strategy and encourage others to deliver their obligations under the Scottish Biodiversity Duty
- Influencing the Scottish Government to take an ecosystem-based approach to biodiversity conservation
- Representing Scottish Environment LINK on the UK National Ecosystem Assessment user group
- Responding to government consultations on the forthcoming Wildlife and Natural Environment Bill, UK Forestry Standard and Forests and Biodiversity Guidelines, and the Pack Inquiry into future support for agriculture
- Leading on the Scottish Environment LINK responses on the Environmental Liability Directive

### **LIVING SEAS**

- 6. To fight for the restoration and better protection and management of the marine environment
- Responding to draft legislation and, working with partners, successfully shaping the development of the Marine (Scotland) Act
- Engaging with UK and Scottish governments on the designation of Marine Protected Areas (working with the Royal Society of Wildlife Trusts)
- Promoting understanding of the marine environment and related threats to members, the public and decision makers

- Over 200 members/volunteers engaged with reserve management tasks
- Carrying out extensive access and infrastructure enhancements, species protection, invasive species control and habitat improvements, including:
  - Clyde Valley Woodland Project initiated as part of Clyde Valley Landscape Partnership
  - Artificial sand martin bank constructed at Gailes Marsh (Ayrshire)
  - Habitat and facility improvements at Jupiter Urban Wildlife Centre (Grangemouth)
  - New vandal-proof hide constructed at Montrose Basin
  - Wetland habitat and wildflower meadows creation at Southwick Coast (Dumfries and Galloway)
  - Improvement to visitor facilities at Falls of Clyde, with approx 10,000 people using the peregrine viewing area
  - New boardwalk on Barnyards Marsh (Fife)
  - Protecting peat bogs by constructing dams and managing tree growth
  - Species protection including nest security for peregrines and ospreys
  - Acquisition of Shetland cattle for conservation grazing
  - Wide range of surveys conducted: 629 mosses and liverworts added to Ayrshire reserves' list, most northerly record of Great Burnet achieved at Bo'mains Meadow, and an increase in sightings of large heath butterflies, otters and squirrels at Knowetops Loch (Dumfries and Galloway)

### **URBAN BIODIVERSITY**

- 8. To ensure wildlife in our cities and towns thrives and improves people's quality of life by supporting a biodiversity-led approach to the management of urban areas
- Promoting the benefits of urban wildlife and greenspaces to key decision makers
- Joint initiative with Prince's Foundation for the Built Environment for the production of guidance for architects, planners and developers (Place and Nature in Scotland)
- Responding to local authorities Main Issues Reports and Local Development Plans
- Contributing to the creation of "sustainable places" as part of the Scottish Sustainable Communities Initiative
- Encouraging communities to become active in the management of local green areas

### **WILDLIFE RESERVES**

- 7. To safeguard and enhance the range of native habitats and species in Scotland through the expert management of our reserves
- Maintaining 123 reserves covering over 20,000ha throughout Scotland
- Maintaining 96% of national conservation designations on our reserves in a favourable/recovering condition
- Achieving 1,173 work days by Scottish Wildlife Trust Conservation Teams and Reserve Co-ordinators Teams on reserves



### RECORDING

- 9. To promote the gathering, research and sharing of information on wildlife habitats and the species within them to improve their conservation
- Reorganising our database, with 180,000 records now held on "Recorder"
- Digitisation of 15,000 records and uploading of 87,000 records to the National Biodiversity Network Gateway
- Providing the secretariat for the Scottish Environmental Data Management Forum

### EDUCATION, ENGAGEMENT AND ENJOYMENT

- 10. To encourage people to see, learn about and enjoy wildlife and to create opportunities for greater involvement in wildlife conservation
- Increasing membership by 8% to 35,612
- Net increase of one Wildlife Watch Group
- Increasing total visits to Scottish Wildlife
   Trust Visitor Centres by 3% to 58,650
- Supporting over 750 active volunteers
- 301 people benefited from work experience and training with Scottish Wildlife Trust Conservation Teams, with 39% gaining a qualification
- People and Wildlife Development
   Strategy approved by Council and implementation commenced. Objectives include:
  - · Development of network of local groups
  - Enhanced volunteer and membership engagement
  - Enhanced community engagement with reserves and Living Landscapes projects

- Enhanced engagement of families and young people with their environment
- Achieving 60 school and community group visits to Jupiter Urban Wildlife Centre
- Supporting the Focus Environment 2009 photographic competition for secondary schools, in partnership with Chevron Upstream Europe and BTCV
- Co-ordinating and promoting Wildlife Week (6-14 June), with more than 230 events around Scotland - an increase of 15% on the previous year
- Maintaining a network of 21 Members' Centres, which ran over 200 activities and events

### **PROFILE**

- Achieving a significant increase in print and broadcast media coverage (local and national) with particular emphasis on:
  - Scottish Beaver Trial
  - Saving Scotland's Red Squirrels
  - Loch of the Lowes' ospreys

- Falls of Clyde's peregrines
- Montrose Basin's geese
- Conservation Team projects and associated habitat improvements
- People's Postcode Lottery projects
- Increase in Scottish Wildlife Trust website hits by over 1000%, reflecting the appeal of live streaming of peregrines at Falls of Clyde and ospreys at Loch of the Lowes, plus significant improvements to the website itself

### **PARTNERSHIPS**

 Working in a wide range of a partnerships and associations including The Wildlife Trusts, Scottish Natural Heritage, Scottish Environment LINK, Moorland Forum, Scottish Reintroductions Forum, People's Postcode Lottery, Royal Zoological Society of Scotland, Forestry Commission Scotland, and Scottish Rural Business and Property Association



## FINANCIAL REVIEW: EXTRACT FROM ANNUAL REPORT TO THE COUNCIL

2009/10 was a good year for the Scottish Wildlife Trust, with some changes in income streams and expenditure.

### **INCOME**

Total income increased by £577,501 to £4,901,503 (2009: £4,324,002). The Scottish Wildlife Trust received over £500,000 funding through the Government's Future Jobs Fund programme (2009 £nil). Under this scheme, the Scottish Wildlife Trust was funded to employ 100 young people to work on its Conservation Teams. Income from SNH rose by over £160,000, mainly as a result of its funding for the Saving Scotland's Red Squirrels and Mink Projects.

### **EXPENDITURE**

Total expenditure increased by £397,714 to £4,479,846 (2009: £4,082,132). Spend on fundraising, membership & PR rose by £81,432 in order to secure additional income in both current and future years. Spend on charitable activities grew by £306,660, mainly due to Future Jobs Fund salaries. The largest projects in the year were the Trial Reintroduction of the Beaver and Saving Scotland's Red Squirrels.

### **STAFFING**

The average number of full-time equivalent employees was 88 (2009: 86). This reflects the recruitment of 2 new core members of staff and new project-funded posts for Saving Scotland's Red Squirrels.

### INVESTMENT POLICY AND PERFORMANCE

The value of the Scottish Wildlife Trust's investment portfolios increased by £645,119 during the year, in line with the upturn in international stock markets from the previous year.

Council approved the following Investment Policy in March 2006:

"To invest any monies of the Scottish Wildlife Trust not immediately required for its purpose in investments with a bias towards income generation and to target growth of income and capital over the long term. The investment portfolio should have a relatively low risk profile within an asset allocation which is currently 65%–75% UK equities and 25%–35% UK gilts. The Scottish Wildlife Trust will not invest in securities of organisations whose activities are, on balance, incompatible with its aims and objectives."

The implementation of the policy is monitored with the assistance of our Investment Managers, Adam & Company Investment Management Limited. There are two formal meetings annually between Council members, staff and Investment Managers.



### **SURPLUS**

There was a surplus of £1,066,776 in the year (2009: deficit of £372,643). This was attributable to:

- A surplus of £432,162 (2009: surplus of £342,482) on unrestricted funds. The major factors behind the 2010 surplus were stock market gains of £200k, above average legacy income of £150k and one-off asset sales of £100k
- A surplus of £211,518 (2009: deficit of £179,863) on restricted funds. All restricted funding will be spent in accordance with the wishes of the funder. This will lead to deficits in future years.
- A surplus of £423,096 (2009: deficit £535,442) on endowment funds, mainly as a consequence of stock market movements.

### **BALANCE SHEET**

The value of the Scottish Wildlife Trust's tangible fixed assets fell during the year by £23,552 with depreciation charges outweighing the purchase of new assets.

The value of the Scottish Wildlife Trust's investments has increased substantially as noted above. The Scottish Wildlife Trust's

cash balance is £548,421 higher than 12 months ago.

After making reasonable enquiries Council is satisfied that the charity has adequate unrestricted resources, of which a high percentage is held in cash, to continue its objectives for the foreseeable future. The Scottish Wildlife Trust continues to adopt the going concern basis in preparing these financial statements.

### **AUDITORS**

Scott-Moncrieff have audited the Scottish Wildlife Trust's accounts for the last 10 years. Council has decided to conduct a review during 2010, prior to appointing auditors for the following year.

### FINANCIAL RESERVES POLICY

Council reviewed its policy during the year. The current financial reserves policy is as follows:

"The Scottish Wildlife Trust aims to retain sufficient free funds to ensure the effective delivery of the Five-Year Plan. To this end it aims to maintain unrestricted funds in the range £600,000–£1,100,000".

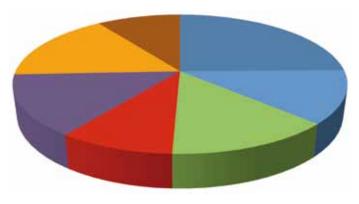
It recognises that due to variability of income (particularly legacies) that funds may sometimes be outside this range. Where this is the case plans will be made that reflect all of the circumstances at that time.

Free funds at 31/03/10 were £1,074,311. This is towards the top of the target range and reflects two years of above average legacy income and a relatively buoyant stock market.



	2010 (£)	2009 (£)
FIXED ASSETS		
Wildlife reserves	923,397	923,397
Other property and buildings	1,127,065	1,169,887
Other tangible fixed assets	274,983	255,713
Investments	1,069,512	881,932
Investments - Cumbernauld endowment	1,070,207	782,162
Investments - Irvine endowment	706,877	515,774
	5,172,041	4,528,865
CURRENT ASSETS		
Stock	33,130	21,828
Debtors: amounts falling due within one year	445,751	498,358
Cash balances	1,015,872	467,451
	1,494,753	987,637
CURRENT LIABILITIES		
Creditors: amounts falling due within a year	(420,839)	(337,323)
NET CURRENT ASSETS	1,073,914	650,314
TOTAL ASSETS LESS CURRENT LIABILITIES	6,245,955	5,179,179
Creditors: amounts falling due after one year	0	0
NET ASSETS	6,245,955	5,179,179
FINANCED BY FUNDS		
Endowment funds	1,726,695	1,303,599
Restricted funds	2,744,050	2,532,532
Unrestricted funds	1,775,210	1,343,048
	6,245,955	5,179,179

### **INCOMING RESOURCES**





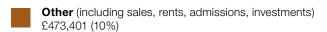




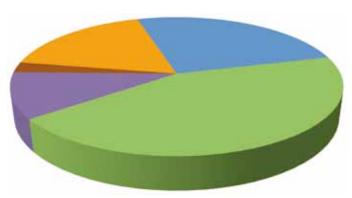


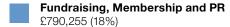






### **RESOURCES EXPENDED**













	Unrestricted Funds (£)	Restricted Funds (£)	Endowments (£)	2010 Total (£)	2009 Total (£)
INCOMING RESOURCES					
GENERATED FUNDS					
Membership subscriptions	632,009	0	0	632,009	557,860
Legacies	601,106	0	0	601,106	601,214
Appeals and donations	367,550	213,677	0	581,227	618,430
People's Postcode Lottery	464,331	0	0	464,331	476,871
Investment income	60,327	156	79,140	139,623	112,174
CHARITABLE ACTIVITIES					
Scottish Natural Heritage	388,551	277,882	0	666,433	498,270
Landfill Tax	0	313,286	0	313,286	315,889
New Deal / Training for Work / Future Jobs Fund	0	660,264	0	660,264	177,942
Other grants	1,200	380,956	0	382,156	552,161
Admissions / rents / fees	15,080	63,422	0	78,502	79,540
Contract Income	127,290	0	0	127,290	125,954
Sales	17,036	127,212	0	144,248	142,201
OTHER INCOMING RESOURCES					
Asset sales	111,028	0	0	111,028	65,496
TOTAL INCOMING RESOURCES	2,785,508	2,036,855	79,140	4,901,503	4,324,002
COSTS OF GENERATING FUNDS Fundraising, membership & public relations	771,461	8,921	9,873	790,255	708,823
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CHARITABLE ACTIVITIES					
Wider countryside	266,801	875,055	0	1,141,856	898,024
Wildlife reserve management	452,497	1,508,015	0	1,960,512	2,209,550
Education and Lifelong Learning	0	478,820	0	478,820	166,948
GOVERNANCE	108,403	0	0	108,403	98,787
TOTAL RESOURCES EXPENDED	1,599,162	2,870,811	9,873	4,479,846	4,082,132
NET INCOMING/(OUTGOING) RESOURCES BEFORE TRANSFERS AND INVESTMENT GAINS/(LOSSES)	1,186,346	(833,956)	69,267	421,657	241,870
Transfers between funds	(931,456)	1,045,474	(114,018)	0	0
NET INCOMING/(OUTGOING) RESOURCES BEFORE INVESTMENT GAINS/(LOSSES)	254,890	211,518	(44,751)	421,657	241,870
Gains/losses on investments	177,272	0	467,847	645,119	(614,513)
NET MOVEMENT IN FUNDS	432,162	211,518	423,096	1,066,776	(372,643)
BALANCES BROUGHT FORWARD AT 1 APRIL 2009	1,343,048	2,532,532	1,303,599	5,179,179	5,551,822
BALANCES CARRIED FORWARD AT 31 MARCH 2010	1,775,210	2,744,050	1,726,695	6,245,955	5,179,179

### The Scottish Wildlife Trust thanks all those who provided support during the financial year 2009/10.

### PEOPLE'S POSTCODE LOTTERY

The rewarding partnership with the People's Postcode Lottery continued to develop with a fantastic £464,331 received this financial year, in addition to the increased profile it has brought for the Scottish Wildlife Trust. Forty percent of revenue from People's Postcode Lottery ticket sales goes to charitable partners, of which the Scottish Wildlife Trust is one. This unrestricted income has enabled us to significantly increase the range and scale of our conservation programmes, as well as to reduce financial risk in major projects.

#### **CORPORATE MEMBERS**

#### Platinum

Albert Bartlett & Sons Ltd

#### Silver

Morton Fraser

#### Bronze

Macrae Edinburgh Ltd PriceWaterhouseCoopers Tarmac Ltd

### **CORPORATES AND BUSINESSES**

Chevron Upstream Europe Kier Minerals Ltd Macrae Edinburgh Ltd Morton Fraser Natural Windpower Rabbie's Trail Burners Ltd. Scottish Power Ltd Syngenta

### **LANDFILL COMMUNITIES FUND**

Aberdeen Greenspace Trust Limited Angus Environmental Trust Biffaward Falkirk Environment Trust

Fife Environment and Communities Fund Glasgow City Council

Moray Council

North Ayrshire Council

North Lanarkshire Environmental Key Fund

SITA Trust

Solway Heritage and Shanks Waste

Solutions

South Ayrshire Waste and Environment Trust

WREN

#### **CHARITABLE TRUSTS AND GRANT-GIVING BODIES**

A M Pilkington's Charitable Trust Albert George & Nancy Youngman Charitable Trust

Angus Council - Community Grant

Scheme

Braithwaite Bell Charitable Trust Breathing Places

Butterfly Conservation Carpenter Charitable Trust

Craignish Trust

Dolly Knowles Charitable Trust Esmée Fairbairn Foundation

Forestry Commission Scotland Gannochy Trust Gunter Charitable Trust

HDH Wills 1965 Charitable Trust

**Hugh Fraser Foundation** Inchcape Foundation

J & JR Wilson Trust Leach No 14 Trust

Loch Lomond and Trossachs National

Park Authority

Lucy Mary Ewing Charitable Trust Mackintosh Foundation

Martin Connell Charitable Trust

Miller Foundation

Mitchell Trust

Moray Firth Partnership - Community

Grant Scheme

N Smith Charitable Settlement People's Trust for Endangered Species

Red Squirrel Survival Trust Robert O Curle Charitable Trust

Ronald Miller Foundation SITA Tayside Biodiversity Action Fund

St Katherine's Fund

Stuart & Margaret Miller Charitable Trust Susan H Guy Charitable Trust Talteg Ltd

Tennant Southpark Charitable Trust

The Dulverton Trust

The European Nature Trust The James Thin Charitable Trust

The John Ellerman Foundation

The Robertson Trust

The Scottish Government and the European Community Highland LEADER 2007 - 2013 Programme

The Scottish Government and the European Community Rural

Aberdeenshire LEADER 2007 - 2013

Programme

The Scottish Government and the European Community Rural Tayside LEADER 2007-2013 Programme The Tubney Charitable Trust

The Wildlife Trusts - Strategic

Development Fund

Vellore trust

William Grant & Sons West Lothian Council

Woodpecker Trust

Plus many other individual donors and supporters, too numerous to mention bv name.



2009/10 saw the establishment of the Scottish Wildlife Trust Foundation, whose members support the charity's work through significant donations and/or pledges of gifts in their will. A full list of Foundation Members can be found in the Scottish Wildlife Trust Annual Report; we thank them for their valued patronage.

In 2009/10, the Scottish Wildlife Trust received £601,106 from gifts in wills. This is an invaluable form of support for our work. and we extend our sincere thanks to the families and friends of all those who have given to the Trust in this way. Legacy income has underpinned the Scottish Wildlife Trust's development over the past 46 years, and such gifts remain at the heart of our ability to be responsive, pioneering and prepared for the future.

Patron	HRH The Prince Charles, Duke of Rothesay		
Chairman of Council	Allan Bantick		
Vice-Chairmen	David Grundy (Conservation) Jean Barr (Members' Centres and Watch) James Ivory (Finance)		
Elected Members of Council	David Ashford Col Patric Baird Dr Jon Barnes Tim Hailey James Hewlett Professor David Houston Tom Sampson Eric Scott (Until September 2009) Dr John Sheldon MBE Professor Chris Spray MBE Dr Ray Taylor Dr Owen Vaughan (Until September 2009)		
Co-opted Member of Council	Tim Duffy, December 2009 – September 2010		
Convener of Conservation Committee	David Grundy, Trustee		
Chief Executive & Company Secretary	Simon Milne MBE, Staff		
Director of Conservation	Jonathan Hughes, Staff		
Director of Finance and Resources	Paul Ritchie, Staff		
Director of Marketing and Business Development	Jo Pike, Staff (from 15 March 2010)		

### Member Centre Chairs (as of March 2010)

- Aberdeen: Dr Roger Owen
- Angus & Dundee: Mr James Ivory
- Ayrshire: Dr Kirsty Low
- Berwickshire: Mr John Kay
- Callander: Ms Cherie Bettison
- Central Borders: Dr Malcolm Lindsav
- Clyde: Mrs Patricia Stewart
- Falkirk: Mr Ron Dalziel
- Fife & Kinross: Dr Elizabeth A P Adams
- Galloway: Mr Brian Smith
- Glasgow & Clydeside: Mrs Ruth M Llewelyn
- Inner Moray Firth: Col Patric Baird
- Lanark Area: Dr Jason Newton Lorn & Mid Argyll: Mr Maurice Wilkins
- Lothians: Mr James Hewlett
- North Angus: Mr Andy Wakelin
- Perth: Mr Jeff C Banks
- Pitlochry: Vacant
- Skye: Mrs Deirdre Peppe
- Stirling: Mr Roy Sexton

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